



2011/12 Annual Report

For the year ended January 31, 2012

BOYS & GIRLS CLUB SERVICES OF GREATER VICTORIA



**Boys & Girls Club
Services of Greater Victoria**
Charitable Registration
#106804032RR0002

BOYS & GIRLS CLUBS OF GREATER VICTORIA FOUNDATION



**BOYS & GIRLS CLUBS
OF GREATER VICTORIA
Foundation**
Charitable Registration
#890511975RR0001

STRENGTHEN CONTINUUM OF INNOVATIVE, EVIDENCE BASED PROGRAMS & SERVICES

System changes underway at Outdoor Centre focusing on rentals, programs, database management and HR practices

Prevention programs filled to capacity

TO DEVELOP INNOVATIVE SERVICES BASED UPON EVIDENCE & EXPAND PREVENTION SERVICES THROUGH STRATEGIC ALLIANCES AND REVENUE GENERATION

Completed all program reviews & developed new logic models consistent with national models, contracts, client needs and current evidence

New literacy and adventure programs at Community Clubs



Ensured CARF accreditation top of mind in 2011 in program teams with action in all areas

Budget tied to strategic plan

Attract elected representatives to celebratory events:

- Mayor of Esquimalt attended events at Harbourside
- Central Saanich councillor attended Central Saanich events
- Minister Ida Chong attended Canadian Tire Pedal For Kids event
- Metchosin Mayor & councillors visited Outdoor Centre

Used Universal Children's Day to hold special family day to reinforce and recognize commitment of staff, volunteers, and 'families'.



ENHANCE ORGANIZATIONAL ALIGNMENT TO SUPPORT ACCOUNTABILITY & CONNECTION TO COMMUNITY

TO FOCUS ORGANIZATIONAL ACTIVITIES ON STRATEGIC PRIORITIES AND MISSION

New outcomes measurement database selected and work nearing completion for transfer of data to new system



A note on this report ...

This report contains information on Boys & Girls Club Services and our Foundation. You will find the Services executive reports and financials in the first part of this publication and information on the Foundation's activities in the latter section. Our donors and funders are acknowledged in the middle section and represent contributions to both organizations. On this page and pages 8 and 19 are excerpts from our strategic plan.

**MESSAGE FROM THE PRESIDENT
KRIS CHARMLEY**

2011 was a year of leading changes in a number of areas to support a legacy of sustainability and growth in the long term.

The Board of Directors approved a new strategic plan with its focus on four key areas: raising the Club's profile; diversifying our funding; program innovation; and, strengthening our prevention programs. This four year plan provides the focus and framework for all of our activities.

We reviewed the Services' bylaws, continued working on a succession plan for the Board, and began a search for a new location for current Yates Street operations. The Board supported our strategic plan implementation through enabling additional resources for "Outdoor Centre" development; a new club in Vic West; facility renovations and program promotions. Board members played active roles in the new 'signature' fundraising event - the Wild About Whales Derby - as well as attending numerous events in support of the Club.

For over 50 years the Yates Street location served the club well with its gym and multilevel spaces. Times have changed, however, and our programs are dispersed in many communities, and with the building's age, size and condition upgrading costs are prohibitive.

The Board remains committed to increasing the programs and opportunities at the "Outdoor Centre". New signage, a new logo and a van wrapped in outdoor focused graphics will be travelling through our communities promoting the Centre in the near future.

As well, we took advantage of opportunities to spread the word about our future programs and services to government officials, community and business leaders in different settings, including raising the issue of child poverty and prevention programming.

I would like to take this opportunity to thank staff and volunteers and the many businesses, individuals and organizations who support the mission and vision of the Boys and Girls Club. I would like to thank and make special mention of the Ministry of Children and Family Development, the municipalities of Metchosis, Central Saanich, Esquimalt and Victoria and the United Way who help us to make the difference.

We said goodbye to Board members Violaine Mitchell, Elena Kanigan and Jamie Pearce who, through work commitments, are not able to continue with us. Cheryl d'Estrubé is also leaving us but is not going far – she is joining the Foundation Board of Directors. Thank you for your service and support.

**MESSAGE FROM THE EXECUTIVE DIRECTOR
PATTI SULLIVAN**

In our 50 plus year history, Boys & Girls Clubs has changed literally thousands of lives. We learn this through the many inspiring stories we hear from kids, youth and families. This was a year of some captivating new stories – like a former program participant, who now works in the youth services field (including the Boys & Girls Club), winning the United Way's 'Youth Worker of the Year' award. His story shows how a kid entering our programs 'kicking and screaming' at age six can blossom into an inspiring role model for other young people. Then there's the story of the Executive Director of the Hamilton Club who ran the North Pole marathon to raise awareness about the decline in kids' physical activity levels and the great work Boys & Girls Clubs does to counter that trend. As a result of his story, children as young as five at our Harbourside Club completed their own marathons during club time over a series of weeks.

Our organizational story of 2011 is one of new projects and new approaches in our programming. We launched a new website in June that captures our passion for youth and positions us as a leading youth-serving organization in Greater Victoria. We completed several renovation and building projects and began to look at new ways of recruiting care home families to join the already excellent group of families caring for youth in more ways than one!

We began developing a new identity for the "Outdoor Centre" (formerly "Metchosin Camp"), with a logo, signage, brochure, rack cards, and vehicle wrapping. We expanded our range of adventure based learning programs and our partnerships with Outward Bound and other organizations. This led to a 20% increase in the number of participants attending programs.

We secured funds through the United Way for a Parenting Coach - a key component of programs at our Community Clubs. Literacy, numeracy and adventure programs spread like wildfire through the clubs, and we expect to open a new club in VicWest in the fall of 2012.

We also participated in or organized more than 75 events, including bio-diversity events and a film festival at the Outdoor Centre, "Raise A Reader", and the Family Sport and Recreation Festival, to name just a few! We launched a new fundraising event, Wild about Whales, and the employee United Way campaign achieved runner-up status in the Spirit awards!

Every single staff member and volunteer who takes time to focus on the small things that matter, like a kind word, and is willing to go that extra mile to help, has a part in our story of success or 'making a difference' this year. To honor this, we hosted a surprise thank you for staff at Langford Lanes where 90 of us donned bowling shoes, schmoozed, ate cake and clowned around!

**MESSAGE FROM THE TREASURER
ROBERT N. MOYSEY, CA**

A few brief comments in a Treasurer's report cannot properly convey the essence of a society; neither can the annual financial statements. As with most charitable organizations we generally budget and operate on essentially a break-even basis. This year we ended up overall with a small loss of \$29,482, compared to a modest net income of \$79,271 last year. Revenues were down this year by \$514,951 and our overall expenses were reduced accordingly by \$406,198.

On the plus side, we were able to spruce up our head office on Yates Street to improve the reception area and two program areas and attendance is increasing at our community club locations.

While our annual financial statements present a numerical report on our operations, they do not report adequately on the dedication and inspired work of staff, our Board members and volunteers who all contribute to the mission, vision and success of Boys & Girls Club Services of Greater Victoria. These contributions are reflected in the lives of the children, youth and families we serve. Thank you all.

Our annual report and speakers at the AGM will address in more detail the significant contributions of our funders, our volunteers and our donors to the services we provide.

Finally, thanks to the small but efficient accounting group that answers all my questions and produces budgets and other financial information that keeps this society on track.



Harbourside has been a God-send for us. Our kids have been here 8 years! It's been wonderful support for our entire family. Staff have been great over the years. We are sad to be moving on, but we'll keep the kids involved with summer camp and leadership. Many thanks to all!

**Kim Bellefontaine
and Filippo Ferri**



We have endeavoured to make this volunteer listing as complete and accurate as possible. We sincerely apologize for any errors or omissions. We appreciate all the time and energy volunteers donate – thank you!

9th Juan De Fuca Venturer Company
 AstraZeneca
 Deloitte Inc.
 Lester B. Pearson College
 Ben Andersen
 Lindsay Anton
 Kyle Armstrong
 Philip Barter
 Jessica Bowles
 Gerald Bunting
 Abby Bunton
 Brianne Cardinal
 Alex Carota
 Nathan Cartwright
 Renate Chambers
 Justin Charlton
 Kris Charmley
 Anil Chumber
 James Colbourne
 Tracy Collison
 Jeannie Connors
 Laura Cox
 Jay Crowley
 Shannon Desbiens
 Cheryl d'Estrubé
 Jaspaul Dhaliwal
 Zoë Eakle
 Brendan Eamer
 Effie Fahey
 Katy Fairley
 William Ferguson
 Jennifer Fischer
 Kelsey Foote
 Mike Fox
 Sarah Frizelle
 Jeannie Fuller
 Nicole Furutani
 Bayley Gale
 Stephen Galego
 Sandra Gaunt
 Jennifer Gauthier
 Glenys George
 Benjamin Geselbracht

Roger Girouard
 Krista Hagstrom
 Chase Hall
 Kate Hamilton
 Robert Harman
 Kira Hildering
 Sarah Hornett
 Mariko Ihara
 Tanya Inglis
 Kelly Jackson
 Jon Jeffrey
 Devin Johns
 Gwen Joyce
 Elena Kanigan
 Melissa Keil
 Yirang Kim
 Clare Knight
 Tanysia Komers
 Samuel Lee
 Josh Lewis
 Ann MacDonald
 Molly Marshall
 Marius Mikle
 Carlos Miranda
 Violaine Mitchell
 Robert Moysey
 Reena Nandhra
 Odile Nelson
 Michael O'Brien
 Sarah Olson
 Shirley Paterson
 Jamie Pearce
 Matt Phillips
 Tricia Pubben
 Alicia Purewall
 Robyn Quinn
 Dominique Richard
 Sacha Rockliffe
 Shane Rogers
 Jonah Ross
 Bryan Rozon
 Madison Russell
 Shannon Russell

Alan Schlereth
 Bruce Shaver
 Nina Sheere
 Kaori Shimizu
 Gracee Shorter
 Mike Sidhu
 Scott Simmons
 Joslin Sinclair
 William Snowdon
 Dorthe Sorensen-Valle
 Valeria Sorokina
 Terry Spence
 Martin St-Cyr
 Tana Thomas
 Derek Turkington
 Songsee Unjit
 Jessica Wallace
 Todd Walsh
 Hilary Wheeler
 Quinn Wilson
 Michael Young





Statement of Financial Position
(Boys & Girls Club Services of Greater Victoria)

Extracted from the complete Audited Financial Statements
 January 31, 2012 with comparative figures as at January 31, 2011

	Operating Fund	Capital Fund	Bull Memorial Fund	Total 2012	Total 2011
Assets					
Current assets:					
Cash and short-term investments	\$ 803,621	187,398	16,042	1,007,061	975,082
Accounts receivable	93,305	855	66,000	160,160	261,801
Prepaid expenses	65,538	-	-	65,538	86,942
Interfund balances	23,860	(23,858)	(2)	-	-
	986,324	164,395	82,040	1,232,759	1,323,825
Property and equipment	-	258,057	-	258,057	290,582
	\$ 986,324	422,452	82,040	1,490,816	1,614,407
Liabilities and Fund Balances					
Current liabilities:					
Accounts payable and accrued liabilities	\$ 274,063	-	-	274,063	295,935
Deferred revenue	394,548	-	-	394,548	435,028
	668,611	-	-	668,611	730,963
Deferred capital contributions	-	167,219	-	167,219	198,976
	668,611	167,219	-	835,830	929,939
Fund balances:					
Invested in property and equipment	-	90,838	-	90,838	91,606
Internally restricted	-	164,395	82,040	246,435	405,211
Unrestricted	317,713	-	-	317,713	187,651
	317,713	255,233	82,040	654,986	684,468
	\$ 986,324	422,452	82,040	1,490,816	1,614,407

Approved by the Board


 _____ Director


 _____ Director

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.

**Statement of Operations & Changes in Fund Balances
(Boys & Girls Club Services of Greater Victoria)**

Extracted from the complete Audited Financial Statements
January 31, 2012, with comparative figures for the year ended January 31, 2011

	Operating Fund	Capital Fund	Bull Memorial Fund	Total 2012	Total 2011
Revenue:					
Provincial grants	\$ 3,114,176	-	-	3,114,176	3,480,126
Municipal grants	28,069	-	-	28,069	28,524
Federal grants	52,886	-	-	52,886	125,267
United Way contributions	59,150	-	-	59,150	77,027
Foundation and other grants	90,623	-	4,558	95,181	172,169
Fundraising - gaming	90,064	-	-	90,064	85,234
Fundraising - special events	14,701	-	-	14,701	52,632
Participant program fees	331,467	-	-	331,467	308,181
Use of facilities	197,874	-	-	197,874	156,847
Miscellaneous	36,470	-	-	36,470	49,834
Interest	4,264	1,083	-	5,347	2,053
Amortization of deferred capital contributions	-	31,757	-	31,757	32,459
Gain on disposition of assets	-	1,000	-	1,000	2,740
	4,019,744	33,840	4,558	4,058,142	4,573,093
Expense:					
Wages and benefits	2,725,755	-	-	2,725,755	2,915,611
Program delivery	738,357	-	-	738,357	909,476
Transportation	94,449	-	-	94,449	140,493
Building occupancy	248,285	11,815	-	260,100	234,972
Office	121,321	-	24	121,345	129,983
Fundraising and development	10,252	-	-	10,252	6,186
Miscellaneous	31,225	-	-	31,225	16,576
Professional fees	33,859	-	-	33,859	54,076
Amortization of property and equipment	-	72,282	-	72,282	86,449
	4,003,503	84,097	24	4,087,624	4,493,822
Excess (deficiency) of revenue over expense	16,241	(50,257)	4,534	(29,482)	79,271
Fund balances, beginning of year	329,185	277,777	77,506	684,468	605,197

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.

We Thank Our Donors

The donors listed have contributed to Boys & Girls Club Services of Greater Victoria and/or the Boys & Girls Clubs of Greater Victoria Foundation in our 2011/2012 fiscal year (1 February 2011 to 31 January 2012). We have listed all of the contributors to both our Endowment Funds and Capital Funds (mainly Create a Ripple) as these funds provide ongoing support and we feel they need to receive ongoing recognition.

We have endeavoured to make this donor listing as complete and accurate as possible. We sincerely apologize for any errors or omissions.

ENDOWMENT FUNDS

The Bull Memorial Fund

The Victoria Foundation Bull Fund

The Ruth Bull Fund

Estate of Ruth Rushton Bull

The Harman Family Fund

The Late Doris Harman
The Estate of John Howard Harman
Robert H. Harman

Parents Together

Linda Romeril
Catherine O'Neil

The Coast Capital Savings Youth Leadership Fund

The Coast Capital Savings Adventure Based Learning Fund

Our Children – Our Future Fund

Anonymous - *In Honor of Messrs. Ben, Patrick & Tom Clinton-Baker*
Ian & Kay Alexander
Andrew Sheret Limited
Margaret Argue
Mary Arnston
- *In Memory of Mr. Lloyd Donald Main*
Ilka Bene
- *In Memory of Magdolna Bene*
Ilka Bene
Larry S. Borgerson
Lorraine Broughton
Irene Brummitt
Kay & J. Judd Buchanan
R. Allin & Vivienne Buick
Jo Campbell & the Late Alex Campbell
- *In memory of Kenneth Highton*
Canadian Western Bank
Kenneth Chatfield
The Late Philip S. Chan
The Estate of Hazel C. Charters
Citizen Choy Kee Time & Gold Company

Coast Capital Savings
Cook Street Do-It Centre
Wendy & Rodger Darbey
- *In Memory Don Shields daughter*
Mark Dickinson
- *In Memory of Ken Cooper*
George & Vivian Eng
George Evans
George H. Evans & the Late C. Anne Evans
GVSMPPOA
- *In Memory of William L. (Steve) Stephenson*
Werner Faust
Barbara Fields
Merceda Finlayson
Beverley Fraser
In Memory of Darrell Forster
- Acosta Canada
- Brencar
- Cobble Hill's Country Grocer
- J.B.M.
- Nature's Path
- Paradise Island Foods
- Snow Cap Enterprises Ltd.

- Thomas, Large & Singer, Inc.
- Lorne Campbell
- Helen Midwood
- Barbara E. Sallis
Sara & Robert H. Harman
- *In Memory of Magdolna Bene*
Dorothy Gage-Cole
The Late Mary Hess
Harry J. Hitchman
Ho Tong Restaurant Ltd.
Margaret Hosie
Island Blue Print Co. Ltd.
Linda Leone
The Estate of Millicent M. Lavoy
Lin Heung Restaurant #2
William A. MacLennan
- *In Memory of William L. (Steve) Stephenson*
David Mason
- *In Memory of Annie May Oakman*
Steve Naim
NAI Commercial (Victoria) Ltd.
- *In Honour of (the late) Alex Campbell*
Suzanne E. Owen

- *In Memory of William L. (Steve) Stephenson*
Anita & Robert W. Parris -
- *In Memory of Lovie Cunningham*
John W. Pepper
Orion Charitable Foundation
Robert A. Peterson
- *In Memory of William Turkington*
Irene Riley
- *In memory of Nick Bodle*
The Estate of Douglas Rupert
Ruddell
Dianne & Frank E. Schroeder
R. A. Sherratt
Evelyn Smith
Daniel Springman
- *In Memory of Ann Springman*
The Rotary Club of Saanich
- *In Memory of Robert N. Young*
Royal London Wax Museum
Sarah Tarnopolsky
Barbara Taylor
Walter Thomson
The Late Mr. Brian Tobin
The Late Joan Trip

Victoria Chinatown Lions Club
Viking Air Limited
- *In Memory of Douglas James Anderson*
WCG International Consultants Ltd
Shirley & Michael J. Walker
- *In Memory of Mary E.W. Carder*
Jason Walker
Mr. & Mrs. R. G. Willox
Patricia Young & the Late Robert N. Young
- *In Memory of James L. Smith*
Patricia Young
- *In Memory of Mr. & Mrs. Leach*
- *In Memory of Blake Thomson*
The Estate of Gerald Young
Judy & Richard W. Zala
Jackie Cox-Ziegler & Ben Ziegler
Dyanne Zoratti
- *In Memory of Hon. James J. Gow*
Anna F. Wootton
- *In Memory of Michael McConaghy*
Richard & Judy Zala

The Betty Hansen Memorial Fund

Clay & Company
Provincial Employees Community Services Fund
Ben Andersen
Jennifer & Matthew Beasley
Ilka Bene
Rhonda Brown
The Late Ruth R. Bull
Kim Cairns
Bonnie A. Campbell
The Late Philip S. Chan

Elizabeth Chlopan
Wilsie & Arden Cogar
Agnes F. & Kenneth W. Collins
Jack W. Davis
Kristie A. & Antonio M.C. de Sousa
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Esther & Richard D. Herrling
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Joyce & Karl Linell
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Doris Muma
Jennifer Oakes
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Audrey Rauch
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Linda Romeril
Elizabeth & R.L. Rumsby
Darryl W. Sheilds
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Clare Smith
Kathy Stinson
& Stan Purves
Myrna & Rodney Sullivan
Elizabeth Van Ek
Mavis & Jubiel Wickheim

The Joyce Peterson Memorial Fund

Joan & Gordon Alston-Stewart
Ben Andersen
Robert E. Brown
Isobel Carter
Betty & John S. Damgaard
Norm Ellison
George Eng
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Linnea & Donald D. Fouracre
Karyn French

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Vera Kellegrew
Kathryn Lansley
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Eldon Paul
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Robert A. Peterson
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William J. Snowdon
Kathy Stinson & Stan Purves
Barbara Taylor
Larry Trueman
Joyce Waller
Shirley & Michael J. Walker

Mary Wilson
Steven Yelick
Patricia Young
& the Late Robert N. Young
Rotary Club of Saanich
Saanich Employees Benefit Association
Saanich Police Department
United Way of Greater Victoria
- Donor Directed Gift

The Mel Cooper Fund For Youth Leadership

Accent Inns	Team Sales	Victoria Real Estate Board	John H. Dunkley	Patricia D. & Gordon Nickells
Access West Recycling Corporation	TELUS Corporation	Young Entrepreneurs Organization	George H. Evans and the Late C. Anne Evans	David Paterson
AON Reed Stenhouse Inc. CIBC	Terra Remote Sensing Inc.		W. Max Fletcher	Robert A. Peterson
Coast Capital Savings	Thrifty Foods		Donald Flynn	Hubert H. Bud Phillips
Copeland Communications	Traveller's Inn	Joan E. & Gordon Alston-Stewart	Linnea & Donald D. Fouracre	Donna & W. (Bill) D. Phillips
Cox, Taylor	Victoria Powder Coating	Ben Andersen	Robert E. Gros	Yasmine & Naz Rayani
Island Savings	Viking Air Ltd.	Pauline H. Barker	Robert H. Harman	Angela & Ralph Roberts
Jones Emery Hargreaves Swan	Dave Wheaton Pontiac Buick GMC Ltd.	Betty Barnes	Linda & Ralph D. Hembruff	Jill & David R. Schneider
KPMG LLP		William J. Boothman	Helen & Ted Hughes	G. David Shaw
MacKay & Partners	Coast Capital Savings Foundation	Ilka Bene	Robert B McD. Hutchison	Eric Simmons
Mac's Heating Ltd.	Foresters	John J. Brown	Steven M. Kelliher	Kenneth D. Sinclair
Monk Office Supply Ltd.	Gordon Head Lions Club	Robert E. Brown	Michael Kennedy	Kathy Stinson
Newport Realty Property Management	National Speakers Bureau	The Late Ruth R. Bull	Muriel Kovitz, CM	& Stan Purves
Nicholson Ventures	The Rotary Club of Colwood	Bonnie E. Campbell	John J. Livesey	Lucille & Richard Stratton
Philbrook's Boatyard Ltd.	Rotary Club of Victoria - Harbourside Foundation	Alex D. Campbell	Dorothy Lorenz	Robert D. Thomson
Royal Bank of Canada	Rotary Club of Saanich	Martin Collis	Fraser A. MacLean	Ralph Torney
Shell Canada Limited	Rotary Club of Victoria	Mel Cooper, CM, OBC	J. Allan Mactier	John Upton
Spectrum Marketing Corporation	Rotary Club of Victoria Faculty of Business	Carmela Cooper	Kate L. Mansell	Peter W. Webster
Strathcona Hotel	Victoria Imperial Lions Club	Bruce Crowle	Pat J. McLaren	Charlie White
Swan's Hotel & Pub		Hugh Curtis	Jack L.P. Mears	William J. Wilkinson
		Jack W. Davis	Michael Mockler	Patricia Young & The Late Robert N. Young
		Liselotte & Jack D. Dubney	Hazel R. & Ramsay Murray	

The Philip S. Chan Memorial Fund

Ilka Bene	Kathleen M. Blaney	James Hudlin	Mary & Donald R. McComb
Bob & Sara Harman	Audrey Chan	Shirley & Colin Lee	Donna Mew
Ella S. Jay	Jean & George Chan	Kate L. Mansell	Cecile Turrall
Judith & R. Norman Akins	Maureen G. English	Bertha Mar	Doreen & Les White

CAPITAL FUND (CREATE A RIPPLE CAMPAIGN)

A.N.R. Investments	E.J.C. Developments	Northwood Nursery	The Victoria Foundation	Dunnery Best
A British Columbia	Esso Checkpoint	Ocean River Sports		Tony Brcic
Active Capital Transactions Ltd.	Fifth Gear Marketing Systems	Okel Waterproofing Ltd.	Capital Regional District	Keith Bridge
Adrena Line Adventure Tours Ltd.	First Island Financial	Parish & Company	Ministry of Children & Family Development	Marjory & Ernest Brimblecombe
AIC Limited	Fresh Cup Roastery Café	Patterson Adams	Ministry of Public Safety & Solicitor General	Bob Britton
Alley Kat Signs	Frank's Hauling	Peninsula Co-op	Saanich Police Association	Greg Brophy
Alpine Insulation Ltd	G. Williams Plumbing & Heating	R.B. Drummond Investments Ltd.	Victoria Fire Department	Al Brown
AON Reed Stenhouse	Garnett Capital Corporation	RBC Financial Group		Nigel Brown
Aurora Woodwork	Great Pacific Mortgage & Investments Ltd.	Renaissance Investments		Rhonda D. Brown
Bancorp Financial	Great West Scaffold Rentals Ltd.	Ron's Disposal Inc.		Don Bull
The Belfry Theatre	Gregory C. Marshall	Royal Bank - Main Branch	Anonymous	David & Norma Butterfield
Benton & Overbury	Naval Architect Ltd.	Scott Plastics Ltd.	Marion E. Adams	Glen Byrne
Black Press - Vancouver Island	Guardian Group of Funds Ltd.	Sears Canada Inc.	Scott Aitchison	David Cameron
Blue Bird Taxi	Hartwig Industries	Sentry Select Capital Corp.	Rich Allan	Ian Campbell
Brandes Investment Partners & Co.	Home Depot	Standard Life Assurance Co.	Barbara & John Allison	Lorne & Nancy Campbell
Brown Bros. Agencies Limited	IA Clarington Investments Inc.	Suncorp Valuations Ltd.	Doreen & Robert D. Alton	Bonnie A. Campbell
Butler Brothers Supplies Ltd.	Inspectech Inc.	TD Bank Financial Group	Ben Andersen	Jo Campbell
Canadian Tire - Victoria Stores	International Forest Products Ltd.	TD Bank Victoria	Sandra Anderson	& the Late Alex A. Campbell
Canadian Tire - Westshore	Invesco Trimark	Commercial Banking	Douglas Angrove	Aaron Cann
Canadian Western Bank	Island Farms Dairies	Thrifty Foods	Jack Angus	Dorothea Carr
CareVest Capital	Island Floor Centre Ltd.	Tinhorn Creek Vineyards Ltd.	Gautam Arora	Debbie Chan
Carolyn Developments Ltd.	Island Temperature Controls Ltd.	Tri-Eagle Developments	Art Aylesworth	Steve Chang
C-FAX 1070/Kool FM	Itziar Management	Viking Air Limited	Linda Bain	Irene Chanin
CIBC Wood Gundy	J. Cook Limited	Anonymous	Kathy Bakony	Kris J. Charmley
Coast Capital Savings	Java Talk	Boys and Girls Clubs of Canada	Ted Balderson	Howie Charters
Colliers International	Jawl Holdings	Boys & Girls Club Services Staff	Gordon Baldwin	John Chew
Concert Properties	Kingston Estates	Canadian Tire Foundation for Families	Paula & Stanley Ball	Dean Clarke
Considine & Company	KPMG LLP	C-FAX Santas Anonymous	Stephen Barlow	Ken Cloak
Cooper Pacific	Ledcor Construction	Gordon Head Lions Club	Greg Baron	Carmela Cooper
Cordova Bay Golf Course	Lehigh Northwest Materials Ltd.	Greater Victoria Chamber of Commerce	Matt Barr	Mel Cooper CM, OBC
The Critical Illness Insurance Centre	Mansell Excavating	The HYDRECS Fund	Joanna Bateson	Cam Cooper
Dave Wheaton Pontiac Buick GMC Ltd.	Medcorp Holdings Ltd	RBC Foundation	Gary Baziuk	Joshua Cooper
Decathlon Developments	The Merchants at Broadmead	Rotary Club of Victoria-Harbourside	Jennifer Beasley	Morley Cooper
DermaSpa	VillageMonk Office Supply Ltd.	Vancouver Foundation	Calvin Beatty	Bruce Courtнал
Double A Painting	Morguard Investments Ltd.	Vancouver Island Irish Variety - The Children's Charity	Dan Behune	Glen Crawford
Douglas Place Joint Venture	My-CHosen Café		Ilka Bene	Jim Crawford
Dynamic Funds	National Money Mart Co.		Ilke Bene	James Crumb
	NewCal Aviation		- In Memory of Brian Irving	David Curtis
			John Berglund	Hugh A. Curtis
			Brian Berglund	Stephen Cushing & D. Gill

We Thank Our Donors

Steven G. Dagg	Robert & Sara Harman	Charles Long	Damon Pallan	Paul Squires
Matthew Dilay	Greg Harney	Barry Lund	Karl Palmen	Gail Stephens
John Di Tommaso	Scott Harrigan	Andrew MacKinnon	Nav Parhar	Kathy Stinson & Stan Purves
Cam Dinning	Kathleen Harris Maguire	J. Allan Mactier	Pamela Paton	Rick Stolle
John Dodd	Krista Hass	Jim Main	Tracey Pawson	Kane Straith
Dale Douglas	Tom Hawker	Doris Maki	Joan C.D. Peggs	Margaret Taylor
Eileen Downs	Rob Heenan	Kate L. Mansell	Paul Peppiatt	Kirk Taylor
Doug Drinkwater	Gord Hembruff & Terry Feagan	Ken Marchtaler	Erin Perry	Mrs. Solange Terrasi
Kurtis Dukelow	The Late Nolan Hembruff	Rod Marht	Robert A. Peterson	John Thomas
Marc Dumais	Ralph & Linda Hembruff	Mike Marley	Peter Phillips	Wayne Thompson
Lorne Duthie	Robin Hembruff	Greg C. Marshall	Michael K. Power	Jaime Tiampo
Brian Dyer	Graeme Hembruff	Thomas G. Martin	Peter Pringle	Mrs. Donna Tice
Bob Elder	Brad Hendry	James Martin	Dean Proctor	John B. Tidman
Ramin Erfanifar	Jim I. Henry	Bryan Maxwell	Andrew Rafuse	Audrey Trenholme
Grant Evans	Robin Heppell	Frank May	Robin Richardson	Allan Tryon
Chris Fairlie	John Heraghty	Ms. Dee-Ann Mayburry	Bill Ritchie	Debra L. Turner
Terry & Leslie Farmer	Deborah Hick	Rob McAulay	Ms. Hope Roberts	Andrew Turner
Peter Fast	Lisa Hill	Jim McClymont	Daryl Roddan	Hugh Turner
Werner Faust	Brian Hodgson	Fraser McColl	Faramarz Rohani	Kyle Ulinder
Gene Fedderly	Martin Hoffman	Bruce McConnan	Saied Rohani	John Van Cuylenborg
Anthony Fedun	Jeff Holinaty	Brian McConnell	Margo Rush	Peter Van Tankeran
Helen & Joshua D. Finck	Murray J. Holmes	Darrell McIntyre	Chris Rust	Wayne Verch
P. Brian Findlay	Bryon Hopper	Ross McKeever	Ms. Jean M. Salmon	Don Vermiere
Vern Fitzgerald	John Horning	Tracey McKinley	Chris Saunders	Jason Walker
W. Max Fletcher	Dave Howe	Lockie McKinnon	Dan Sawchuk	Shirley & Michael J. Walker
Wayne Ford	Robert & Corinne Hutchison	Bruce McLay	Dave Schneider	George Walton
Dwane Ford	Gord Irving	Thomas McPherson	Grant Schnurr	Clinton Wark
Blane Fouler	David Jack	Ian McPherson	George Schober	Mark Warren
Peter Freeman Q.C.	Jeffrey Jakobsen	Mike Meadows	Ian Scott	Moses Watson
Dave Galbraith	Ellie James	Leigh Mueller	Kevin Shand	Bill Weaver
Gordon Galbraith	Bob Janes	Michael Miller	David Shaw B.A., LL.B.	Lou Webster
Louise Gardner	Robert Jawl	Andrew Mills	Ken Sherwood	John Wells
Dale Gann	Mohan Jawl	George Montgomery	Keyvan Shojania	Stephen Werner
Sandra Gaunt	Tony Joe	Tom Moore	Andrew Shortreid	Kathi Whiting
Kim Geneveux	David Johnston	Rafaella Morgantini	Greg Sikora	Michael J. Whittaker
Philip Gibson	Tom Johnston	John Morrison	Paul Siluch	Ryan Wilson
Constance C. Gibson	Greg Jones	Robert N. Moysey CA	Norma & Edward S. Silva-White	David Wilson
Dean S. Goard	Bill Jones	James Mullin	Brian Smith	Alan Witchelo
Rick Gordon	Peter Klassen	John Mullin	Randy Smith	Ross Woodland
Mark Gouws	Tate Knowles	William (Bill) Murphy-Dyson	Ms. Mavis Smith	Randy Wright
Dave Gramlich	Ian Laird	Peter A. Nash	Reg Smith	Patricia Young &
David Green	Philip Langrish	Jason Nassichuk	Graham Smith	the Late Robert N. Young
Michael S. Greene	Kathryn Lansley	Deb Naubert	Steve Smith	Scott Zado
Mike Grover	Andy Large	Ron Neal	James Snider	Jackie Cox-Ziegler & Ben Ziegler
The Late Janey Gudewill	Jim Le Blanc	Anna Nemeth	Devon Sorensen	Ron Zwicker
Peter Gustavson	Dan Lee	Steven New	Dorthe Sorensen-Valle	
Donna Hajash	Cory Lee	John J. Newton P.Eng.	Tristan Spark	
Bruce Hale	Spencer Lee	Kingsley Noel	David W. Spaven	
Richard Halliburton	Travis Lee	Jennifer Oakes	Mike Spence	
Robert Hanzek	Susan Leslie	Grant Olson	Jill Spillette	
Matthew Harcombe	Tim Lindsay	Trevor Orme	& The Late Peter Spillette	

Gifts to Create a Ripple In Memory of Peter Spillette

Canadian Tire Associate Store #169	Mallory's Design and Housedressing	Patricia T. Clarke	T. Andy McConvey	Ann P. Semeniuk
Canadian Tire Associate Store #192	Royal LePage Coast Capital Realty	Stephen Cushing & Deborah Gill	Linda Munro	G. Douglas Smith
Canadian Tire Associate Store - A.H.D Crooks Ltd.	Chas Boyd	Dorothy & Dennis Fitz-Gerald	Bridget K O'Reilly	Bill Szkotnicki
Canadian Tire Associate - JDMA Sales Ltd.	Shirley & John Bouck	Nick E. Gudewill	Robert A. Peterson	Donald W Thome
	William J Casthro	Gerald O. Kelly	Rick Pointon	E. Langley Tunnell
	Samuel Chan	Aileen Lingwood	Mike J.E. Rigby	Thomas J Williams
		Joseph Malyon	Dave Schneider	Greg Yates
		Kate L. Mansell	Shirley Seixas	

Create a Ripple In Kind Gifts

Alpine Insulation Ltd	Hirschfield Williams Timmins Ltd.	Thetis Cove Joinery
Applied Engineering Solutions Ltd.	Horizon Power	Victoria Truss 2007 Ltd.
Aurora Woodwork	Inter-Lite Sales	WCL Restaurant Equipment Ltd.
Butler Brothers Supplies Ltd.	Island Paving Ltd.	Rob Everatt
C-MO Gutters	Hirschfield Williams Timmins Ltd.	Ed Banser
Genivar	Number10 Architectural Group Ltd.	Werner Faust
	Sunrise Machinery Inc.	

CAPITAL

Outdoor Centre Dining Hall

The Victoria Foundation - Felicia Oliver Fund
Hugh Curtis
Leonard & Phyllis Dawkin
Robert & Sara Harman

Kate Mansell
Hope Roberts
Todd Walsh

Voyageur Canoe

Ellie James

ANNUAL OPERATING

Annual Appeal 2011

AON Reed Stenhouse
Butler Brothers Supplies Ltd.
CBI Health Centre
Hotel Grand Pacific
ICR Management Services Ltd.
Market On Yates
Purdy's Chocolates
Scott Plastics Ltd.
Sequoia Company of Restaurants
Turnham Woodland
Viking Air Limited

Marion Adams
Gordon & Joan Alston-Stewart
Robert & Doreen Alton
Bent & Shirley Andersen
Sandra Anderson
Ted Balderson
Mike Barber-Starkey
Ilka Bene
Kathleen Blaney
William Boothman
Elsbeth Brown
J. Judd & Kay Buchanan
Robin Burgess
Eric Charman
Kris Charmley
Colleen Cocola
Hugh Curtis
Stephen Cushing & Deborah Gill
Steven & Lisa Dagg
Rodger & Wendy Darbey
Pauline Davis
Stephen & Evelyn Downs
George Evans
Lynn J. Eytton
Werner Faust
Ian Fletcher
Clinton & Carole Forster
Annie Freeze
Dean & L. Ann Goard
Darcy & Kathleen Goodwin
Edna Gow
C. Frederick Graves
E. Nicholas Gudewill
Robert & Sara Harman
Jeffrey & Ann Henderson
Tom & Nancy Hueston
Helen Hughes
Robert & Corinne Hutchison
Bruce & Katherine Johnson
Dale & Adrienne Lamothe
David & Yvonne E. Leeming
Hugh Maclean
Kate Mansell
Jean Matheson
Stan & Olive Meikle
Andrew Mills
Hein & Elisa Moes

Peter Nash
Gordon & Patricia Nickells
Eileen O'Byrne
John & Helen Parker
Robert Peacock
Harvey Pinch
Fred & Carolyn Praisley
Tim Relf
J. Roberts
John Rowand
Edward & Norma Silva-White
Sharlene Smith
Robert Townsend
Mary Van Alstine
Elizabeth Van Ek
Todd Walsh
Robert & Bernice Westgate
Ann Wilmut
Patricia Young (*in memory of Dr. Robert N. Young*)

Coastline Challenges
Werner Faust
Doris McDonald

Community Clubs - General
AstraZeneca
CIBC Wood Gundy
Coast Capital Savings
Country Grocer - Royal Oak
Home Depot Boys and Girls Clubs of Canada
The HYDREGS Fund
Investors Group Strategic
Charitable Giving Foundation
Kraft Canada
Kiwanis Club of Victoria
Provincial Employees Community Services Fund
Sears After School Grant
Sears Canada Inc.
Sears Customers
TELUS Corporation
Tupperware
The Victoria Foundation
Ilka Bene
Carol Bird
Hugh Curtis
Leonard & Phyllis Dawkin
Mark Langton
Steven New
Jay Norton
- In honor of Andri & Johnny Trirogoff
Central Saanich Club
Tinhorn Creek Vineyards Ltd.
GoodLife Kids Foundation
The North Face
Saanich Peninsula Foundation
Sara Spencer Foundation

Victoria Imperial Lions Club

Harbourside Club
Downs Construction Ltd.
Kiwanis Club of Esquimalt
Stephen & Evelyn Downs
Alan & Cheryl Radley

Jumpstart
Canadian Tire Foundation
for Families

Family Roots
United Way of Greater Victoria

Greatest Need
Anonymous (2)
Bancorp Financial
Destrubé Photography Ltd.
Google Toronto
Peter T. Boland & Associates Inc.
Purdy's Chocolates
Rob Tournour Masonry Ltd.
The Queensway Machine Products Ltd.
Chin & Christine Ang
- In honor of Ben Chow
Dorothy Brace
Denis & Joan Brown
Beryl Brundridge
Donna Eichel
Craig Elder
Donald & Linnea Fouracre
Eileen & William Francis
William Freeman
Teresita Fuentes
Frederick Graves
Bob & Meagan Gronotte
Bruce & Doris Johns
Tom & Jen Labelle
Peter Nash
Michael O'Brien
Helen O'Brien
Hillary Simpson
Anna Wootton
Tara Zajac
Richard & Judy Zala

Literacy/Numeracy Program
Boys and Girls Clubs of Canada
Foundation
C-FAX Santas Anonymous
Foresters - Victoria Branch 104
TELUS Community Fund
Marion Adams

Millstream Club
Home Depot
- Paper Hammer Campaign
George Weston Ltd.

Outdoor Programs/Centre

Anonymous
West-Mont School
In memory of Wayne Shaw
Isabell Gordon
Louise Gordon
Daryl Shaw
Joan Wicken
Cathy Youlden

Parenting Programs
United Way of Greater Victoria
Parents Together
Jim Hackler

Rite of Me
Goodlife Kids Foundation

Summer Camp/Camperships
The Victoria Foundation
- Peter Spillette Memorial Fund
Victoria Sailing Foundation
Rotary Club of Saanich
Gordon Head Lions Club
Lynne Turner

Turning Point
Margaret M. Wright

Youth Leadership
Victoria Imperial Lions Club
Robert Cox - *In honor of Mary Jackson's retirement*

Government - Municipal
Corporation of the
District of Central Saanich
Corporation of the
District of Esquimalt
Corporation of the
District of Metchosin
City of Victoria

Government - Provincial
Ministry of Children
& Family Development
Ministry of Housing
& Social Development
(Gaming Division)
Vancouver Island
Health Authority
School District #61

Government - Federal
Human Resources Skills
Development Canada
Department of National
Defence
Department of Justice Canada

United Way Donor Directed Gifts

Organizational Donations
AON Reed Stenhouse
Viking Air Limited
BCAA Employees
Canada Post-Depot 10
Employees
Canadian Forces Health Centre
Employees
FMF (CFB - Fleet Maintenance
Facility)
Employees
Horne Coupar Employees
London Drugs Employees
University of Victoria Employees
Viking Air Employees
William Head Institution
Employees

Individual donors
Anonymous
April Agate
Ric Bains
Gerald Bunting
Kris Charmley
Jeannie Connors
Angela Corrigan
Stephen Cushing & Deborah Gill
Karyn French
- Joyce Peterson Fund
Meagan Gronotte
Krista Hagstrom
Shannon Hepburn
Ellie James
George Jones
Kate Mansell
John Morrison
Debi O'Boyle
Dave O'Brien
Mike Pink
Sceni Powers
Hope Roberts
Kyla Sanderson
Patricia Sullivan
Philip Tarrant
Jan Townsend
Jolie Wist

We Thank Our Donors

IN KIND SUPPORT & SPECIAL EVENTS

IN-KIND SUPPORT

Accent Inns
 Cirque du Soleil
 Concert Properties
 Downs Construction Ltd.
 Lindt & Sprüngli (Canada) Inc.
 Luv-a-Rug Services Inc.
 Quality Inn
 Sears Canada Inc.
 WestJet
 Victoria Fire Fighters Charitable Foundation
 YM-YWCA of Greater Victoria
 Anonymous
 Bill & Denise Downs
 David Hodgins
 John McKeearl Palmen
 Nav Parhar
 Dave Petteuzzo
 Jamie Roy
 Harp Sandhu
 Jill Schiele
 Reg Smith
 Devin Sorenson
 Marc Storms
 Patricia Terrell
 Wayne Thompson
 Andy Vickers
 Bruce Wilkin
 Ron Zwicker

EVENTS

Pink Shirt Day 2011

London Drugs
 Ocean Promotion
 Bernard Callebaut Chocolaterie
 Kevin Nelson
 Michael O'Brien
 Brian Onushko
 John Riopka
Wild About Whales 2011

Sponsorship

AON Reed Stenhouse
 Burrard Clean Operations
 C-FAX 1070/Kool FM
 Coast Capital Savings
 CTV Two
 Digital Direct Printing
 First Island Financial
 Hotel Grand Pacific
 Investors Group Inc.
 Kiwanis Club of Esquimalt
 NAI Commercial Ltd.
 Number Ten Architectural Group
 Oak Crest Park Estates Ltd.
 Odium Brown Ltd.
 SYSCO Victoria Inc.
 Team Sales
 Thrifty Foods
 Times Colonist

Auction & Prize Donors

Accent Inns
 Angel Foods Management
 Boshkung Inc.
 Canadian Tire - Gordon Head
 Capital Iron
 C-FAX 1070/Kool FM
 Coast Capital Savings
 Concert Properties
 Destrubé Photography Ltd.
 Future Shop

Hoiss Point Fishing Lodge
 Jamie's Whaling Station
 and Adventure Centres
 Keg Restaurants
 LA Limousines
 Long Beach Lodge Resort
 Maritime Forces Pacific
 Market On Yates
 McConnan, Bion, O'Connor & Peterson
 Sidney Pier Hotel & Spa
 WestJet Airlines
 Whistler's Inn
 The Wickaninnish Inn
 Iain Hooley

The Odd Fellows Poker Tournament 2011

Buckingham & Company
 Franklin Templeton Investments
 IA Clarington Investments Inc.
 Inspectech Inc.
 Odd Fellows Society
 The Office Restaurant & Lounge
 Renaissance Investments
 Tri-Eagle Developments
 Scott Aitchison
 Rich Allan
 Ted Balderson
 Gary Baziuk
 Geoffrey Beattie
 Darren Biberdorf
 Greg Bobolo
 Mike Boorman
 Greg Brophy
 Chris Brown
 Jake Brumby
 Russell Campbell
 Jamie Campbell
 Neil Chappell
 Nelson Collins
 Lynne Davis

Jeff Dorion
 Marc Dumais
 Mark Dupuy
 Michelle Earl
 Chris Fairlie
 Jim Fields
 Anup Grewal
 Tjerk Gruijter
 Claire Helm
 Brian Hodgson
 Marc Hoelscher
 Murray Holmes
 Bryon Hopper
 Derek Jackson
 Jeffrey Jakobsen
 Tony Joe
 Luke Johnston
 Scott Killam
 Kevin Koetke
 Fergus Kyne
 Terry Lalari
 Adrian Langereis
 Roderick Mahrt
 Rob McAulay
 Dave McIver
 Jason McKenzie
 Josh Miller
 Mike Morley
 Bill Murphy-Dyson
 Mark Norton
 Michael O'Brien
 Jessica O'Brien
 Jim O'Brien
 Karl Palmen
 Nav Parhar
 Dave Petteuzzo
 Jamie Roy
 Harp Sandhu
 Jill Schiele
 Reg Smith
 Devin Sorenson
 Marc Storms
 Patricia Terrell

Wayne Thompson
 Andy Vickers
 Bruce Wilkin
 Ron Zwicker

Other / Third Party Events

Thanks to donors and supporters of the following events and fundraising activities

Country Grocer Employees
 Christmas Dinner
 Family Insurance Solutions
 Graphic Office Interiors Ltd.
 Highland Pacific Golf
 Men's Group
 Investors Group Employee Event
 Jim O'Brien's birthday
 The Office Open
 Ocean River Sports
 Reel Paddling Festival
 Original Joe's Restaurant and Bar Community Pint Program
 Donations in honour of Jill Schiele
 Emma Sorrell's
 5th birthday party

Country Grocer & Pepsi - great corporate citizens



Saanich Peninsula Foundation Supports our Central Saanich Club



Wild About Whales Derby



**MESSAGE FROM THE PRESIDENT
TODD WALSH**

This year I took over leadership of the Foundation from Bob Harman, a man who has committed decades of service, support and stewardship to Boys & Girls Club Services and, since its founding in 1991, the Foundation. Bob is our walking history book and knows our organization like no other. He is the embodiment of the spirit of Boys & Girls Clubs. He believes so very strongly in our work, that of providing a safe, nurturing environment for kids. He knows so well the importance of giving children and youth every possible opportunity to discover themselves, develop skills and self-confidence, and grow up healthy in every aspect of the word. Thank you Bob, for all you have done and continue to do.

The Foundation takes a cue from the operational side of Boys & Girls Clubs to direct its efforts in fundraising to those areas of greatest need. While there is no doubt that all our programs are needed and valuable assets to the community, the prevention programs command a greater degree of focus from the Foundation. From our annual appeal, to events and encouraging our donors to renew their support, to seeking endowment and legacy gifts, it is always with the goal of ensuring those programs remain well resourced.

A report by Active Healthy Kids Canada reports that Canadian kids only receive a meagre 14 minutes of moderate-to-vigorous physical activity in the three hour period between school dismissal and the dinner hour. Children and youth spend an overwhelming 92% of this time period in sedentary pursuits or light physical activity and that is primarily in front of a screen either watching TV or playing video and computer games. When that inactivity is coupled with bad eating habits and you end up with an unprecedented level of childhood obesity. And that is a threat to us all. If health costs are spiralling out of control now, what about when these children reach adulthood?

There is an increasing body of knowledge that emphasizes the positive links between quality child and youth programs that include a diverse mix of recreation, play, intentional learning and skill development and their overall positive development. Increased academic achievement and engagement in learning builds educational equity and key skills necessary for success in today's economy. The benefits of recreation, play and physical activity are indisputable - it improves or enhances self-esteem, academic performance, peer and family relationships and prevents/reduces disease, violence, and negative behaviours such as smoking and substance abuse.

Our Community Clubs play a critical role in the lives of young people by providing after-school programs that encourage physical activity and healthy eating, develop skills, build positive behaviours, and create lasting, healthy relationships with adults

and peers. In such environments young people gain self-confidence, develop character and leadership capacity, and become more competent. And it is those types of programs that we seek investment in. The dividends are immeasurable.

I will leave it to our Director of Development and Communications to provide a little more detail on your support this year and the many ways you have shown it. However, I wish to extend to all of our supporters this year a huge thanks. Your belief and investment in our work is creating a healthier community for all.

On behalf of all of us, again, our thanks to the individuals, businesses and organizations who have so tangibly demonstrated their support. We also thank our volunteers and Directors who give freely of their time to ensure we remain a healthy and vital organization.

**MESSAGE FROM THE
DIRECTOR OF DEVELOPMENT & COMMUNICATIONS
KATE MANSELL**

The Development Office was busy again last year but then that isn't really news – we work very hard all the time to support the work that Boys & Girls Club Services do with the children and youth in our community!

We received grants from CFAF Santas Anonymous, TELUS Community Fund and the Boys and Girls Clubs of Canada Foundation for our literacy and numeracy programs at our Harbourside and Millstream Clubs. Our Outdoor Adventure programs also received big boosts with grants from the Sears After-School program, the GoodLife Kids Foundation (who also supported our girls program Rite of Me), the NorthFace and Weston's Healthy-Active Kids initiative. The Millstream Club was able to begin a lunch time program to promote physical activity and eating smart with a grant from the Cool Moves program (funded by Kraft Canada and administered by our national office). Youth Leadership also got in on the act through support from the Sara Spencer Foundation and the Victoria Lions Imperial Lions Club.

Our biggest success in the grants department was with the United Way whose grant of \$105,000 for the next three years will support our adventure, literacy & numeracy, nutrition, and parent support programs for all of our Community Clubs (Harbourside, Millstream and Central Saanich). This is a huge contribution towards the sustainability of these prevention programs and truly lives up to their All Kids Can Be stream. Thank you United Way and of course to all those people in the community who responded so positively to their appeal.

**MESSAGE FROM THE TREASURER
GERALD R. BUNTING, CGA**

I cannot go without mentioning support from the Saanich Peninsula Foundation whose grant allowed our Central Saanich Club to replace some pretty tired looking furniture. And of course special mention needs to be made on the ongoing support from Bill & Denise Downs of Downs Construction. They have really adopted our Harbourside Club and certainly live up to the title of Club Champion – thank you!

In June 2011 the Foundation launched a new fundraising event – the Wild About Whales Derby. This variation of the very popular rubber duck races caught our imagination and seeing all those little yellow whales racing down the Gorge was really a sight to behold. We netted just over \$21,000 which we felt was a significant success for a first time event. Sponsors, prize and auction donors are listed on page 12. Of course we are also indebted to all those people who 'adopted' whales (aka raffle tickets)!

Third party fundraisers are events organized by an individual or external organization that coordinates and executes the event independent of the Boys & Girls Clubs. A couple of recent examples of these types of event are a golf tournament organized by the Office Lounge which raised \$5,800 for us (thank you Shelbey Gramlich) and the recent Odd Fellows Poker Tournament that raised close to \$17,000 (thank you Scott Aitchison)! We hope to add more of these in the future – if you are interested in helping us out this way please get in touch!

The Foundation strengthened its relationship with the Victoria Foundation by establishing the Our Children Our Future Fund with a contribution of \$100,000. This will broaden our scope in the community and open us to a wider network of people who can support us through a gift to the Victoria Foundation and directed to this fund.

Beyond our fundraising activities we also boosted our public profile but launching a new website in June and expanding our presence on Facebook. For example, there was a greater than five fold increase in website visits over 2010 (16,462 vs 107,754). I wish to express my greatest appreciation to Sarah Tarnopolsky who has done so much work in this area. She is a huge asset to our organizations.

Each year we receive support from hundreds of individuals, businesses, and organizations – a heartfelt thanks to you. Without you and the volunteers who add so much to our efforts we would indeed be a poorer organization. You make a difference by caring and demonstrating it so tangibly. Thank you.

During the year investment markets remained steady. We had a slight gain in market values. Interest and dividend portions of our portfolio increased over the previous year. The Endowment Fund had a 7.2% return in the year which is a good return in today's market. The cash balances for the Foundation total \$125,448 which is an increase of \$61,036 and investments total \$961,464 - an increase of \$729.

Fundraising declined significantly as we no longer had the Monopoly Madness event as a source of funds. The Wild About Whales Derby had its first year of operation and looks like it will be a continued success for the Foundation. Donations dropped 9% from the previous year. This is, in part, due to the struggling economy impacting our donor base and to the completion of pledges to the Create a Ripple campaign. The Foundation was able to distribute, however, a total of \$89,106 to support programs operated by Boys and Girls Clubs.

The Foundation also transferred \$100,000 to the Victoria Foundation to create the Boys & Girls Club Our Children Our Future Fund (refer to Note 5 in the Financial Statements for more details).

We would like to offer our sincere thanks to the supporters who gave so generously to our Annual Appeal and the Create a Ripple campaign; those that responded to our newsletters and supported events; those that gave their time and energy to the Clubs. And in closing, I would also like to thank the financial staff for their support throughout the year.

Bernard Callebaut continues its support of Pink Shirt Day





STATEMENT OF FINANCIAL POSITION
(BOYS & GIRLS CLUBS OF GREATER VICTORIA FOUNDATION)

EXTRACTED FROM THE COMPLETE AUDITED FINANCIAL STATEMENTS
 January 31, 2012, with comparative figures as at January 31, 2011

	Operating Fund	Endowment Funds	Capital Fund	Total 2012	Total 2011
Assets					
Current assets:					
Cash	\$ 62,737	3,194	59,517	125,448	64,412
Accounts receivable	3,279	281	18,219	21,779	20,758
Interfund balances	225,473	(197,213)	(28,260)	-	-
	291,489	(193,738)	49,476	147,227	85,170
Investments	-	627,061	334,403	961,464	960,735
Other assets	-	24,375	-	24,375	24,375
Property and equipment	-	-	2,321,230	2,321,230	2,326,874
	-	651,436	2,655,633	3,307,069	3,311,984
	\$ 291,489	457,698	2,705,109	3,454,296	3,397,154
Liabilities and Fund Balances					
Current liabilities:					
Accounts payable	\$ 37,061	-	66,000	103,061	148,005
Fund balances:					
Invested in property and equipment	-	-	2,255,230	2,255,230	2,260,874
Externally restricted	-	457,698	208,149	665,847	678,246
Internally restricted	-	-	175,730	175,730	182,956
Unrestricted	254,428	-	-	254,428	127,073
	254,428	457,698	2,639,109	3,351,235	3,249,149
	\$ 291,489	457,698	2,705,109	3,454,296	3,397,154
<p>These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.</p>					

Approved by the Directors:


 _____ Director


 _____ Director

My family had the opportunity to participate twice in the Family Roots program, and several of the days and a couple of overnights were spent in Metchosin. We would like to sincerely thank you! For providing such a great place to play, explore, grow and challenge ourselves. We have the best memories to take with us and will forever appreciate having been there. Special thanks to Lindsay (2010) and Katie (2011) who were AWESOME!

STATEMENT OF OPERATIONS & CHANGES IN FUND BALANCES

(BOYS & GIRLS CLUBS OF GREATER VICTORIA FOUNDATION)

EXTRACTED FROM THE COMPLETE AUDITED FINANCIAL STATEMENTS

YEAR ENDED January 31, 2012, with comparative figures for the year ended January 31, 2011

	Operating Fund	Endowment Funds	Capital Fund	Total 2012	Total 2011
Revenue:					
Donations	\$ 179,854	4,030	110,506	294,390	322,097
Fundraising events	16,137	-	-	16,137	32,204
Use of facilities	40,000	-	-	40,000	40,000
Investment income	48,996	-	2,563	51,559	84,885
	284,987	4,030	113,069	402,086	479,186
Expense:					
Donations	86,106	100,000	3,000	189,106	187,877
Fundraising costs	48,136	-	-	48,136	66,168
Stationery, advertising and postage	2,953	-	-	2,953	7,765
Accounting, audit and legal fees	11,065	-	-	11,065	5,455
Interest	-	-	-	-	2,099
Professional fees	-	-	5,734	5,734	-
Office and bank charges	9,372	-	1,055	10,427	4,205
Amortization of property and equipment	-	-	32,579	32,579	31,992
	157,632	100,000	42,368	300,000	305,561
Excess (deficiency) of revenue over expense	127,355	(95,970)	70,701	102,086	173,625
Fund balances, beginning of year	127,073	553,668	2,568,408	3,249,149	3,075,524
Fund balances, end of year	\$ 254,428	457,698	2,639,109	3,351,235	3,249,149

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.



Raise Community Profile "Making a Difference"

Marketing review
underway

1

New website &
weekly updates

TO BECOME ONE OF THE MOST WIDELY KNOWN, VALUED AND RESPECTED YOUTH SERVING ORGANIZATIONS BY ADVOCATING FOR CHILDREN AND FAMILIES, INCREASING KNOWLEDGE OF UNIQUE ROLE OF BOYS & GIRLS CLUB SERVICES OF GREATER VICTORIA AND UPDATING THE ORGANIZATION'S IMAGE

Participated in
key strategic events

6

Revised promotions of revenue
programs to increase participants



Diversify & Stabilize Funding

Introduced new signatory fundraising event
"Wild About Whales Derby"

20%

Increased participants in fee-for-service programs at Outdoor Centre

TO INCREASE NON GOVERNMENT REVENUES AND STABILIZE GOVERNMENT REVENUES TO FULLY SUPPORT HIGH QUALITY SERVICES AND PROGRAMS THAT ARE COST EFFECTIVE AND SUSTAINABLE

Achieved 50% of fundraising targets in the first 6 months with priority on prevention programs

- Increased net revenues by \$35,000 over 2010 from clubs and facilities
- Increased net revenues by \$21,000 over 2010 from programs at Outdoor Centre



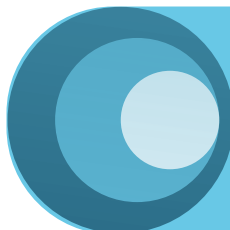
The Office Lounge Open Golf Tournament - third party events are like 'gold' to us!



We participated in the Provincial Employees Community Services Fund fair



Outward Bound participants learned how big trees can grow!



"The youth leadership program forever changed my daughter's life direction. I simply cannot believe the positive changes in her demeanour, her self-confidence and her self-esteem. The relationships she has developed with the staff and other youth within the program will shape so many aspects of her future. I feel so lucky and blessed each time Sara's glowing and smiling face returns from a Boys and Girls Club activity and I will be forever grateful to you for the lasting impact you have made in my little girl's life." a 'Mom'

**SERVICES
BOARD OF DIRECTORS**

President

Kris Charmley
Sr. Vice President & Br. Manager
AON Reed Stenhouse Inc.

Immediate Past President

Ben Andersen
National Parole Board

Vice-Presidents

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1240 Yates Street
Victoria BC V8V 3N3
T: 250.384.9133
F: 250.384.9136
www.bgcvic.org

