

# 2010 / 2011 ANNUAL REPORT

YEAR ENDED 31 JANUARY 2011



Boys & Girls Club  
Services of Greater Victoria

Charitable Registration #106804032RR0002



BOYS & GIRLS CLUBS  
OF GREATER VICTORIA

Foundation

Charitable Registration #890511975RR0001



## JUST THE FACTS...

### Who We Are:

- Founded 1960
- Lead provider of before and after school programs and youth justice programs
- 100 staff and 200 volunteers
- Annual operating budget of \$ 4.5 million
- Funds from variety of sources: government contracts, grants, individuals, corporations, foundations, United Way, events, fee for services
- Strategic focus on sustainability – through partnerships, strategic investments, diversified funding sources, growing prevention programming
- Part of Boys & Girls Club movement in Canada and B.C. – 104 clubs in 700 locations serving 200,000 youth, 70,000 families (70% low income) supported by 4,000 volunteers

### What We Do:

- Programs strength based, reflect local needs complemented by specialized services for youth facing challenges with school and the law
- 30 programs in three categories: Kids and Parenting Programs; Youth Justice Programs and Youth Care Home Programs
- Assist youth, children, families, homeless youth, single parent families, youth in care, aboriginal youth and young offenders
- Facilities include 98 acre camp, 3 community clubs and offices/program space on Yates St.

### Our Impact in 2010:

- Over 2000 participants in 30 programs
- 18 preventative programs offering social, recreational and leadership opportunities
- 11,700 breakfasts served to children before school each week
- 70 male and female youth experienced Coastline Challenges Youth Justice program
- 1482 participants (6 – 18 years old) took part in our specialized Adventure Based Learning programs
- 40 care homes provided safe, supportive housing to youth at risk
- 630 affordable summer camp places to families subsidized through 'camperships' which are supported by community donors
- Raised \$450k to support core programs & services and capital improvements
- Served 900 low-income, 125 First Nation/Aboriginal and 650 single-parent families
- 125 homeless youth, 240 youth in care and 650 young offenders accessed our programs and services

**"I .... wouldn't be where I am today without (Boys & Girls Club)"**

**Clay Webb**

#### SERVICES BOARD OF DIRECTORS

##### President

**Kris Charmley**  
Sr. Vice President & Br. Manager  
AON Reed Stenhouse Inc.

##### Immediate Past President

**Ben Andersen**  
National Parole Board

##### Vice-President

**Mike Sidhu**  
Personal Insurance  
& Financial Advisor  
Island Savings Credit Union

##### Treasurer

**Robert N. Moysey, CA**  
Parkes & Moysey

##### Secretary

**Todd Walsh**  
Regional Regional Director  
Victoria Metro, Investors Group

##### Directors

**Gerald R. Bunting, CGA**  
**Cheryl d'Estrubé**  
**Robert H. Harman**  
**Elena Kanigan**  
**Violaine Mitchell**  
**Jamie Pearce**  
**Shannon Russell**  
**William J. Snowdon**  
**Terry Spence**

#### FOUNDATION BOARD OF DIRECTORS

**Robert H. Harman, President**  
**Gerald R. Bunting, CGA, Treasurer**  
Hutcheson & Co.

**Robert A. Moysey, CA, Secretary**  
Parkes & Moysey Accountants

**David Curtis**  
President, Viking Air  
**Todd Walsh**  
Regional Director, Investors Group

##### **DIRECTOR EMERITUS**

**Debi Dempsey**

#### HONORARY PATRONS

**Peter S. Baillie**  
**Alex A. Campbell, OBC**  
**Mel Cooper, CM, OBC**  
**Jack W. Davis**  
**Paul Duncan**  
**Ron Eberle**  
**Douglas J. Enns**  
**Terry Farmer**  
**Helen Hughes, CM**  
**George F. Jones, QC**  
**Cedric Steele**

### ***A note on this report ...***

Again this year we are publishing reports for Boys & Girls Club Services and our Foundation in one document. You will find the Services reports and financials in the first part of this publication and information on the Foundation's activities in the latter section. Our donors and funders are acknowledged in the middle section and represent contributions to both organizations.

## MESSAGE FROM THE PRESIDENT KRIS CHARMLEY

2010 was a year of transition in leadership and the beginning of small changes that we believe will support a legacy of sustainability and growth in the long term.

With Ralph Hembruff's retirement in July 2010, the Board of Directors recruited a new Executive Director, Patti Sullivan. Since Patti's arrival last July she has been very active in getting to know the organization and implementing some very positive change. I am very pleased with Patti's steadfast commitment in driving the Club in the right direction.

This past year marked a financial milestone at the camp with the Club Services supported by the Foundation in its repayment of the mortgage. With the debt retired, we will focus now on increasing programming at the camp to the extent that more families, children and youth are on site 300 days per year.

The Board streamlined our governance practices including our schedule of meeting times and committee mandates. The Board of Directors and its committees now meet bi-monthly with a focus on our strategic roles with regards to the future development of the Boys and Girls Club and its operations. We approved a new four year strategic plan which aligns our activities and focuses on key success factors that will support the success of the organization in the long term: demonstrating that club services makes a difference; diversifying our funding and programs with a particular focus on prevention.

We maintained our involvement with Board Voice, the Federation of Community Social Services of BC and the Boys & Girls Club provincially and nationally. As well, we took advantages of opportunities to spread the word about our future programs and services to government officials, community and business leaders.

We do great things at the Boys and Girls Club, helping and changing the lives of our youth which doesn't come without the great dedication of our staff and volunteers. I will take this opportunity to thank them along with the many businesses, individuals and organizations who continue to support Boys and Girls Club.

## MESSAGE FROM THE EXECUTIVE DIRECTOR PATTI SULLIVAN

One of the great things about the Boys and Girls Club is its 50 year history – it is the starting point for many conversations – about its successes and future potential. Over our fifty year history, hundreds of true life stories can be told about kids and families finding safe, supportive programs and services that grow skills for living full lives and enhancing the resiliency that bodes well for the ups and downs of life in general.

2010 can be characterized as a year of transition in leadership and focus. In July, Ralph Humbruff retired as Executive Director after 18 years. His commitment to the organization, its services and vision are reflected in the Club's excellent staff team, quality services and a track record of stable funding for almost ten years.

As the new Executive Director of the Boys and Girls Club, I embarked on a steep learning curve – understanding the services, clients and the organization's potential. Building upon the strategic planning of the past and enhanced by input from staff, the board of directors and community leaders, we streamlined our strategic plan to focus on key areas: raising our profile, diversifying our funding, program innovation and prevention program development.

Some program and service highlights in 2010 include: a successful employee led United Way campaign that doubled the amount of dollars raised and employee involvement. In 2010, more than 2,000 individuals participated in 30 programs including clubs, camps, Coastline Challenge, family support programs like CHPP and others.

Our plans for 2011 include a new signature fundraising event – replacing Monopoly Madness – the Wild about Whales Derby. In the works are new initiatives like literacy programs, web site, facility upgrades and new partnerships.

Thank you to the staff and board members for supporting me during this transition.

**MESSAGE FROM THE TREASURER  
ROBERT N. MOYSEY, CA**

Recently we lost Hope Roberts, our Controller / HR and all around go to person, and her 20 years of cheerful dedicated service to our organization. There are a few among us who will share this loss for some time to come. I wish her success in her new position.

Looking ahead we have a new Manager of Finance and Administration joining us shortly to take on the challenges of an ever changing environment in our organization.

Our operating fund total revenues (up 3.7%) and expenses (up 1.2%) are each up slightly, moving us from an operating loss of \$52,764 in 2010 to an operating income of \$48,949 in 2011 (after transfers to the Capital Fund). These numbers reflect essentially a break even performance – for an entity the size of ours, a significant achievement in these times.

These statements only tangentially reflect the hard work, vision and dedication of staff, volunteers and Board members. I wish to thank all our funders and donors. These contributions are reflected in the lives of children, youth and families we serve. You will read more about the human side of our agency and the many contributions to our success elsewhere in our annual report.

**"I don't know where I'd be if the Boys and Girls Club hadn't impacted my life so heavily, but I do know I certainly wouldn't be where I am today without it."**

**Clay Webb**



## FOUNDATION & SERVICES VOLUNTEERS

We have endeavoured to make this volunteer listing as complete and accurate as possible. We sincerely apologize for any errors or omissions. We appreciate all the time and energy volunteers donate – thank you!

Angela Adamek  
April Agate  
Jane Allen  
Caitlin Amson  
Mark Amundrud  
Ben Andersen  
Victoria Anderson-Larsen  
Janet Aubert  
Brittany Auvinen  
Elizabeth Barrow  
Philip Barter  
Brittany Bernard  
Steve Bertrand  
Ashley Bingham  
Dana Bings  
Kristie Blain  
Elizabeth Bonham  
Shauna Breikreutz  
Robyn Bryson  
Gerald Bunting  
Jen Buxbaum  
Renate Chambers  
Kris Charmley  
Christa Childs  
Melissa Chong  
Anil Chumber  
David Chung  
Megan Clark  
James Colbourne  
Tracy Collison  
Alex Condon  
Lindsay Cornell  
Angela Corrigan  
Adrienne Cousins  
Laura Cox  
Colleen Craig  
Bronwen Cranny  
Jay Crowley  
Jessie Curtis  
Thomas David  
Jack Davis  
Lee Denny  
Shannon Desbiens  
Cheryl d'Estrubé

Jaspaul Dhaliwal  
Zoë Eakle  
Brendan Eamer  
Chloe Egan  
Gina Elliot  
Robin Fagnan  
Cassandra Fairman  
Shaun Ferri  
Paul Fisher  
Riki Flatt  
Julie Foster  
Hayden Frisch  
Lois Gabitous  
Stephen Galego  
Sandra Gaunt  
Richard Gauthier  
Jennifer Geeson  
Glenys George  
Benjamin Geselbracht  
Laurel Gloslee  
Sandra Govender  
Laura Grant  
Dalyce Green  
Cathy Hack  
Mia Hagen-Maglio  
Chase Hall  
Sarah Hancock  
Robert Harman  
Darren Hildebrandt  
C. Hogg  
Monique Holman  
Daniel Hotenboer  
Rachel Hunter  
Mariko Ihara  
Eric Imbery  
Tanya Inglis  
Ellie James  
Jasmine Jassal  
Devin Johns  
Gwen Joyce  
Elena Kanigan  
Thespina Kindylides  
Walter King  
Jaclyn Ko

Maxi Kolk  
Chris Kruz  
Cecilia Langlois  
Emily Lauritzen  
Emma Lavoie  
Ty Lowrie  
Ivan Luk  
April Mallett  
Wayne Maloff  
Angela Manley  
Kate Mansell  
Gina Marrelli  
Jake Marsh  
Andrea Martin  
Chelsea Maskos  
Lucas Mayer  
Lace Mersky  
Violaine Mitchell  
Robert Moysey  
Justin Muirhead  
Sonja Murchison  
Amber Nakazawa  
Ethan Nichol  
Andrew O'Boyle  
Shannon O'Keeffe  
Sarah Olson  
Sasha Ossea  
Heidi Padjen  
Shirley Paterson  
Jamie Pearce  
Clare Pederson  
Gary Pemberton  
Robert Peterson  
Sydney Plasterer  
Gary Powell  
Alicia Purewall  
Sashah Rahemtulla  
Tammy Reid  
Kristina Ribarovski  
Dominique Richard  
Helen Roach  
Brad Robinson  
Shane Rogers  
Jonah Ross

Shaun Rosson  
Bryan Rozon  
Jonathan Ruiz  
Shannon Russell  
Natalie Salem  
Erin Savory  
Dade Schneider  
Oscar Scola  
Nina Sheere  
Mike Sidhu  
Linda Simmonds  
Amara Smith  
William Snowdon  
Terry Spence  
Mary Stocks  
Samantha Sweeney  
Jacoba Szucs  
Philip Tarrant  
Sarah Teschner  
Jan Townsend  
Colton Van Den Bussche  
Ben Walker  
Leah Wall  
Todd Walsh  
Mike Waters  
Hilary Wheeler  
Evan Willow  
Ann Wilmut  
Meredith Withers  
Michael Young

AON Reed Stenhouse  
Coast Capital Savings  
Deloitte Inc.  
Home Depot- Victoria  
Investors Group Inc.  
Parents Together Group Members  
RBC Financial Group  
UVIC Circle K Group

**Statement of Financial Position**  
**(Boys & Girls Club Services of Greater Victoria)**

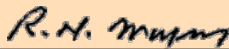
Extracted from the complete Audited Financial Statements  
 January 31, 2011 with comparative figures as at January 31, 2010


	Operating Fund	Capital Fund	Bull Memorial Fund	Total 2011	Total 2010
<b>Assets</b>					
Current assets:					
Cash and short-term investments	\$ 809,438	154,138	11,506	975,082	868,866
Accounts receivable (note 6)	195,632	169	66,000	261,801	201,156
Prepaid expenses	86,942	-	-	86,942	74,316
<u>Due from Operating Fund</u>	-	31,864	-	31,864	52,835
	1,092,012	186,171	77,506	1,355,689	1,197,173
Property and equipment (note 2)	-	290,582	-	290,582	357,622
	\$ 1,092,012	476,753	77,506	1,646,271	1,554,795

**Liabilities and Fund Balances**

Current liabilities:					
Accounts payable and accrued liabilities	\$ 295,935	-	-	295,935	261,901
Due to Capital Fund	31,864	-	-	31,864	52,835
<u>Deferred revenue (note 3)</u>	435,028	-	-	435,028	403,427
	762,827	-	-	762,827	718,163
Deferred capital contributions (note 3)	-	198,976	-	198,976	231,435
	762,827	198,976	-	961,803	949,598
Fund balances:					
Invested in property and equipment	-	91,606	-	91,606	126,188
Internally restricted (note 4)	141,534	186,171	77,506	405,211	295,754
<u>Unrestricted</u>	187,651	-	-	187,651	183,255
	329,185	277,777	77,506	684,468	605,197
	\$ 1,092,012	476,753	77,506	1,646,271	1,554,795

Approved by the Directors:

 Director

 Director

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.

**Statement of Operations & Changes in Fund Balances**  
**(Boys & Girls Club Services of Greater Victoria)**

Extracted from the complete Audited Financial Statements

January 31, 2011, with comparative figures for the year ended January 31, 2010

	Operating Fund	Capital Fund	Bull Memorial Fund	Total 2011	Total 2010
<b>Revenue:</b>					
Provincial grants	\$ 3,480,126	-	-	3,480,126	3,480,155
Municipal grants	28,524	-	-	28,524	32,057
Federal grants	125,267	-	-	125,267	42,052
United Way contributions	77,027	-	-	77,027	87,975
Foundation and other grants	164,893	3,000	4,276	172,169	155,767
Fundraising - gaming	85,234	-	-	85,234	84,053
Fundraising - special events	52,632	-	-	52,632	63,495
Participant program fees	308,181	-	-	308,181	260,665
Use of facilities	299,395	-	-	299,395	280,626
Miscellaneous	46,734	-	-	46,734	15,006
Interest	1,743	310	-	2,053	6,491
Productive	3,100	-	-	3,100	339
Amortization of deferred capital contributions	-	32,459	-	32,459	29,411
Gain on disposition of assets	-	2,740	-	2,740	1,729
	<u>4,672,856</u>	<u>38,509</u>	<u>4,276</u>	<u>4,715,641</u>	<u>4,539,821</u>
<b>Expense:</b>					
Wages and benefits	2,915,611	-	-	2,915,611	2,878,268
Program delivery	909,476	-	-	909,476	866,856
Transportation	140,493	-	-	140,493	142,927
Building occupancy	377,520	-	-	377,520	395,158
Office	129,940	25	18	129,983	137,711
Fundraising and development	6,186	-	-	6,186	2,641
Miscellaneous	16,576	-	-	16,576	16,143
Professional fees	54,076	-	-	54,076	52,910
Amortization of property and equipment	-	86,449	-	86,449	81,029
	<u>4,549,878</u>	<u>86,474</u>	<u>18</u>	<u>4,636,370</u>	<u>4,573,643</u>
Excess (deficiency) of revenue over expense	122,978	(47,965)	4,258	79,271	(33,822)
Fund balances, beginning of year	280,236	251,713	73,248	605,197	639,019
Transfers between funds	(74,029)	74,029	-	-	-
Fund balances, end of year	\$ 329,185	277,777	77,506	684,468	605,197

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.

# WE THANK OUR DONORS

The donors listed have contributed to Boys & Girls Club Services of Greater Victoria and/or the Boys & Girls Clubs of Greater Victoria Foundation in our 2010/2011 fiscal year (1 February 2010 to 31 January 2011). We have listed all of the contributors to both our Endowment Funds and Capital Funds (mainly Create a Ripple) as these funds provide ongoing support and we feel they need to receive ongoing recognition.

We have endeavoured to make this donor listing as complete and accurate as possible. We sincerely apologize for any errors or omissions.

## ENDOWMENT FUNDS

### The Bull Memorial Fund

The Victoria Foundation Bull Fund

### The Ruth Bull Fund

Estate of Ruth Rushton Bull

### The Harman Family Fund

The Late Doris Harman  
The Estate of John Howard Harman  
Robert H. Harman

### Parents Together

Linda Romeril  
Catherine O'Neil

### The Coast Capital Savings Youth Leadership Fund

### The Coast Capital Savings Adventure Based Learning Fund

## Our Children – Our Future Fund

Andrew Sheret Limited  
Canadian Western Bank  
Citizen Choy Kee Time & Gold Company  
Coast Capital Savings  
Cook Street Do-It Centre  
GVSMPOA  
*- In Memory of William L. (Steve) Stephenson*  
Ho Tong Restaurant Ltd.  
Island Blue Print Co. Ltd.  
Lin Heung Restaurant #2  
Royal London Wax Museum  
WCG International Consultants Ltd.  
Orion Charitable Foundation  
Victoria Chinatown Lions Club  
Anonymous *- In Honor of Messrs. Ben, Patrick & Tom Clinton-Baker*  
Ilka Bene  
*- In Memory of Magdolna Bene*  
Ilka Bene  
Larry S. Borgerson  
Kay & J. Judd Buchanan

The Late Philip S. Chan  
The Estate of Hazel C. Charters  
Wendy & Rodger Darbey  
*- In Memory Don Shields daughter*  
Mark Dickinson  
*- In Memory of Ken Cooper*  
George H. Evans & the Late C. Anne Evans  
Dorothy Gage-Cole  
Sarah Hancock  
Sara & Robert H. Harman  
*- In Memory of Magdolna Bene*  
Mary Hess  
Harry J. Hitchman  
Linda Leone  
The Estate of Millicent M. Lavoy  
William A. MacLennan  
*- In Memory of William L. (Steve) Stephenson*  
Steve Nairn  
Suzanne E. Owen  
*- In Memory of William L. (Steve) Stephenson*

Anita & Robert W. Parris -  
*- In Memory of Lovie Cunningham*  
John W. Pepper  
Robert A. Peterson  
*- In Memory of William Turkington*  
The Estate of Douglas Rupert Ruddell  
Dianne & Frank E. Schroeder  
R. A. Sherratt  
Daniel Springman  
*- In Memory of Ann Springman*  
Walter Thomson  
The Late Mr. Brian Tobin  
The Late Joan Trip  
Viking Air Limited  
*- In Memory of Douglas James Anderson*  
Shirley & Michael J. Walker  
*- In Memory of Mary E.W. Carder*  
Jason Walker  
Patricia Young and the Late Robert N. Young  
*- In Memory of James L. Smith*  
The Estate of Gerald Young  
Judy & Richard W. Zala

Jackie Cox-Ziegler & Ben Ziegler  
Dyanne Zoratti  
*In Memory of Darrell Forster*  
Acosta Canada  
Brenca  
Cobble Hill's Country Grocer  
J.B.M.  
Nature's Path  
Paradise Island Foods  
Snow Cap Enterprises Ltd.  
Thomas, Large & Singer, Inc.  
Lorne Campbell  
Helen Midwood  
Barbara E. Sallis  
*In Memory of Hon. James J. Gow*  
Anna F. Wootton  
*In Memory of Michael McConaghy*  
Mary Arnston  
*In Memory of Mr. Lloyd Donald Main*  
David Mason  
*In Memory of Ms. Annie May Oakman*  
Richard & Judy Zala

## The Betty Hansen Memorial Fund

Clay & Company  
Provincial Employees Community Services Fund  
Ben Andersen  
Jennifer & Matthew Beasley  
Ilka Bene  
Rhonda Brown  
The Late Ruth R. Bull  
Kim Cairns  
Bonnie A. Campbell  
The Late Philip S. Chan

Elizabeth Chlopan  
Wilsie & Arden Cogar  
Agnes F. & Kenneth W. Collins  
Jack W. Davis  
Kristie A. & Antonio M.C. de Sousa  
Debi Dempsey  
Carol, Howard, Kymn & Nyle Elder  
W. Maxwell Fletcher  
Kathleen & Darcy Goodwin

Diane & Norman Goudie  
Marion Grove & Family  
Robert H. Harman  
Linda & Ralph Hembruff  
Esther & Richard D. Herring  
Mary Irvin  
Ellie James  
Joyce & Karl Linell  
Frederick R. Lloyd  
Joan & T. Scott MacKay  
J. Allan Mactier

Kate Mansell  
Ingrid & John D. Martin  
Barbara McLintock  
Doris Muma  
Jennifer Oakes  
Betty Paterson  
Robert A. Peterson  
Mr. & Mrs. Ray Pimlott  
Audrey Rauch  
Mr. & Mrs. M. Richardson  
The Roberson Family

Hope Roberts  
Linda Romeril  
Elizabeth & R.L. Rumsby  
Darryl W. Shields  
B. Lea & Peter Smirfitt  
Clare Smith  
Kathy Stinson  
& Mr. Stan Purves  
Myrna & Rodney Sullivan  
Elizabeth Van Ek  
Mavis & Jubiel Wickheim

## The Joyce Peterson Memorial Fund

Joan & Gordon Alston-Stewart  
Ben Andersen  
Robert E. Brown  
Isobel Carter  
Betty & John S. Damgaard  
Norm Ellison  
George Eng  
Barbara Fields  
Linnea & Donald D. Fouracre  
Ms. Karyn French  
Bob & Sara Harman

Ralph & Linda Hembruff  
Mary Henderson  
Thomas Heppell  
Mary Irvin  
Alan Johnson  
Bob Kadonoff  
Vera Kellegrew  
Kathryn Lansley  
Doris Linn  
Kate L. Mansell  
Terry McCullough

Cathy McDowell  
Chris McDowell  
Patricia & Gordon Nickells  
Arthur O'Keefe  
Eldon Paul  
John W. Pepper  
Robert A. Peterson  
Kathleen Pigot  
Raymond Poliquin  
Dick Ritchie  
James Robertson

Clifford Salmond  
William J. Snowdon  
Kathy Stinson & Stan Purves  
Barbara Taylor  
Larry Trueman  
Joyce Waller  
Shirley & Michael J. Walker  
Mrs. Mary Wilson  
Mr. Steven Yelick  
Patricia Young  
& the Late Robert N. Young

Rotary Club of Saanich  
Saanich Employees Benefit Association  
Saanich Police Department  
United Way of Greater Victoria  
- Donor Directed Gift

# WE THANK OUR DONORS

## The Mel Cooper Fund For Youth Leadership

Accent Inns	Team Sales	Victoria Real Estate Board	John H. Dunkley	Patricia D. & Gordon Nickells
Access West Recycling Corporation	TELUS Corporation	Young Entrepreneurs Organization	George H. Evans and the Late C. Anne Evans	David Paterson
AON Reed Stenhouse Inc. CIBC	Terra Remote Sensing Inc.		W. Max Fletcher	Robert A. Peterson
Coast Capital Savings	Thrifty Foods		Donald Flynn	Hubert H. Bud Phillips
Copeland Communications	Traveller's Inn	Joan E. & Gordon Alston-Stewart	Linnea & Donald D. Fouracre	Donna & W. (Bill) D. Phillips
Cox, Taylor	Victoria Powder Coating	Ben Andersen	Robert E. Gros	Yasmine & Naz Rayani
Island Savings	Viking Air Ltd.	Pauline H. Barker	Robert H. Harman	Angela & Ralph Roberts
Jones Emery Hargreaves Swan	Dave Wheaton Pontiac Buick GMC Ltd.	Betty Barnes	Linda & Ralph D. Hembruff	Jill & David R. Schneider
KPMG LLP		William J. Boothman	Helen & Ted Hughes	G. David Shaw
MacKay & Partners	Coast Capital Savings Foundation	Ilka Bene	Robert B McD. Hutchison	Eric Simmons
Mac's Heating Ltd.	Foresters	John J. Brown	Steven M. Kelliher	Kenneth D. Sinclair
Monk Office Supply Ltd.	Gordon Head Lions Club	Robert E. Brown	Michael Kennedy	Kathy Stinson
Newport Realty Property Management	National Speakers Bureau	The Late Ruth R. Bull	Muriel Kovitz, CM	& Stan Purves
Nicholson Ventures	Rotary Club of Colwood	Bonnie E. Campbell	John J. Livesey	Lucille & Richard Stratton
Philbrook's Boatyard Ltd.	The Rotary Club of Victoria	Alex D. Campbell	Dorothy Lorenz	Robert D. Thomson
Royal Bank of Canada	- Harbourside Foundation	Martin Collis	Fraser A. MacLean	Ralph Torney
Shell Canada Limited	Rotary Club of Saanich	Mel Cooper, CM, OBC	J. Allan Mactier	John Upton
Spectrum Marketing Corporation	Rotary Club of Victoria	Carmela Cooper	Kate L. Mansell	Peter W. Webster
Strathcona Hotel	Simon Fraser University Faculty of Business	Bruce Crowle	Pat J. McLaren	Charlie White
Swan's Hotel & Pub	Victoria Imperial Lions Club	Hugh Curtis	Jack L.P. Mears	William J. Wilkinson
		Jack W. Davis	Michael Mockler	Patricia Young & The Late Robert N. Young
		Liselotte & Jack D. Dubney	Hazel R. & Ramsay Murray	

## The Philip S. Chan Memorial Fund

Ilka Bene	Kathleen M. Blaney	James Hudlin	Mary & Donald R. McComb
Bob & Sara Harman	Audrey Chan	Shirley & Colin Lee	Donna Mew
Ella S. Jay	Jean & George Chan	Kate L. Mansell	Cecile Turrall
Judith & R. Norman Akins	Maureen G. English	Bertha Mar	Doreen & Les White

## CAPITAL FUND (CREATE A RIPPLE CAMPAIGN)

A.N.R. Investments	E.J.C. Developments	Northwood Nursery	The Victoria Foundation	Dunnery Best
A British Columbia	Esso Checkpoint	Ocean River Sports		Tony Brcic
Active Capital Transactions Ltd.	Fifth Gear Marketing Systems	Okell Waterproofing Ltd.	Capital Regional District	Keith Bridge
Adrena Line Adventure Tours Ltd.	First Island Financial	Parish & Company	Ministry of Children	Marjory & Ernest Brimblecombe
AIC Limited	Fresh Cup Roastery Café	Patterson Adams	& Family Development	Bob Britton
Alley Kat Signs	Frank's Hauling	Peninsula Co-op	Ministry of Public Safety	Greg Brophy
Alpine Insulation Ltd	G. Williams Plumbing & Heating	R.B. Drummond Investments Ltd.	& Solicitor General	Al Brown
AON Reed Stenhouse	Garnett Capital Corporation	RBC Financial Group	Saanich Police Association	Nigel Brown
Aurora Woodwork	Great Pacific Mortgage	Renaissance Investments	Victoria Fire Department	Rhonda D. Brown
Bancorp Financial	& Investments Ltd.	Ron's Disposal Inc.		Don Bull
The Belfry Theatre	Great West Scaffold Rentals Ltd.	Royal Bank - Main Branch	Anonymous	David & Norma Butterfield
Benton & Overbury	Gregory C. Marshall	Scott Plastics Ltd.	Marion E. Adams	Glen Byrne
Black Press - Vancouver Island	Naval Architect Ltd.	Sears Canada Inc.	Scott Aitchison	Nigel Cameron
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Colliers International	Java Talk	Boys and Girls Clubs of Canada	Gordon Baldwin	John Chew
Concert Properties	Jawl Holdings	Boys & Girls Club Services Staff	Paula & Stanley Ball	Dean Clarke
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Cordova Bay Golf Course	Ledcor Construction	Gordon Head Lions Club	Matt Barr	Mel Cooper CM, OBC
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 Store #192  
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 Group Ltd.  
 Sunrise Machinery Inc.  
 Thetis Cove Joinery  
 Victoria Truss 2007 Ltd.  
 WCL Restaurant Equipment Ltd.

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## ANNUAL OPERATING

### Annual Appeal 2010

AON Reed Stenhouse  
Butler Brothers Supplies Ltd.  
C.N. Ryzuk & Associates Ltd.  
Cedric Steele & Associates Ltd.  
Christie's Carriage House Pub  
Cooper Pacific  
Country Grocer Head Office  
Destrubé Photography Ltd.  
Great Pacific Mortgage  
& Investments Ltd.  
Island Temperature Controls Ltd.  
Market On Yates  
Radioworks Communications Inc  
Viking Air Limited  
Wesley Maier Goldsmith's  
Wheaton Chevrolet Buick  
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**City Central Club**  
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Island Temperature Controls Ltd.  
Morguard Investments Ltd.  
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Products Ltd.  
Sears Canada Inc.  
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BMO Employee  
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Canadian Tire Foundation  
for Families  
Gap Foundation Gap  
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**Family Roots**  
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Future Shop  
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Royal Scott Inn  
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Corporation of the  
District of Esquimalt  
Corporation of the  
District of Metchosin  
City of Victoria

### Government - Provincial

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& Family Development  
Ministry of Housing  
& Social Development  
(Gaming Division)  
Vancouver Island  
Health Authority

### Government - Federal

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Department of National  
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Department of Justice Canada

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## **Monopoly Madness 2010**

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Cargill Foods  
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BC Ferries  
BC Lions Football Club  
Bear Mountain Golf & Country  
Club  
The Belfry Theatre  
Best Western Carlton Plaza Hotel  
The Black Olive Restaurant  
Bliss Spa Boutique  
Bon Bons  
Bon Bons  
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Butchart Gardens Ltd.  
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C-FAX 1070/Kool FM  
Chateau Victoria  
Chatters Salon  
Cheryl's Gourmet Pantry  
Cheung Inc.  
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Cloverdale Paint  
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Delta Victoria - Ocean Pointe  
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Destrubé Photography Ltd.  
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Kinderspirit Creations  
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Le Chateau  
Macaroni Grill  
Monk Office Supply Ltd.  
Moosehead Breweries  
Murchie's Tea & Coffee Ltd.  
Muse Winery  
The National Hockey League  
Noodle Box  
Oak Bay Pharmasave  
Ocean Outfitters  
Fishing Charters  
Odyssey Health & Fitness  
Old Morris Tobacconist  
The Old Spaghetti Factory  
Olympic View Golf Course  
Orb Factory Toys  
Out There Photography  
Pacific Coach Lines  
Patisserie Daniel  
Pescatore's Fish House  
Pic A Flic  
Poppies  
Prism Imaging  
Purdy's Chocolates  
Ranbach Music Ltd.  
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Sapphire Day Spa  
Sasquatch Trading Company  
Scallywags Children's Boutique  
Scandinave Spa Whistler  
Seattle Mariners  
Sequoia Company  
of Restaurants

Serious Coffee  
Shaw Cablesystems  
Silk Road Aromatherapy & Tea  
Co.  
South Island Print Services  
Studio 1284 Hair Salon  
The Sundial Boutique Hotel  
Thrifty Foods  
Tinhorn Creek Vineyards Ltd.  
TNT Paintball Inc  
Tom Lee Music Co. Ltd.  
Trail Appliances  
United Carpet  
Uplands Golf Club  
Vancouver Aquarium Marine  
Science Centre  
Vancouver Island Baby Fair  
Vibe Hair Studio  
Victoria Costumes  
Victoria Golf Club  
Victoria Salmon Kings  
Whitecaps FC  
The Wickaninnish Inn  
Wild Fire Bakery  
Wildplay Element Parks  
Willow Stream Spa  
at the Fairmont Empress  
Zambri's  
Victoria City Rowing Club  
Boys & Girls Clubs  
of Greater Victoria Foundation  
British Columbia  
Paraplegic Association  
Canadian Olympic Committee  
Chemainus Theatre Co.  
Craigdarroch Castle  
David Foster Foundation  
Intrepid Theatre  
Maritime Forces Pacific  
National Ballet of Canada  
Oak Bay Recreation Centre  
Pacific Opera Victoria  
Royal and McPherson  
Theatre Society  
Royal British Columbia Museum  
Saanich Parks & Recreation  
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Victoria Symphony Society  
YM-YWCA of Greater Victoria  
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## **Family Picnic 2010**

### **Sponsorship**

AON Reed Stenhouse  
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RBC Financial Group  
Times Colonist  
Unity Business Systems Ltd.  
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Harbour Air Seaplanes  
WestJet Airlines

### **Pink Shirt Day 2010**

London Drugs  
Ocean Promotion  
Victoria Police Department  
Victoria Youth Custody Centre

### **A Motivational Day**

#### **Ticket Sales**

Eric Burkle  
Kyla Sanderson  
Patricia A. Sullivan

### **Third Party / Miscellaneous Events**

#### **Thanks to donors and supporters of the following events**

Curves - Saanich North  
Craft Sale  
Family Insurance Solutions  
Golf Tournament  
Gorge Pointe Pub  
Hockey Tournament  
Highlanders FC - 50/50 Draw  
Music in the Park  
Ocean River Sports Events  
Wild Kids End  
of Year Celebration

## MESSAGE FROM THE PRESIDENT ROBERT H. HARMAN

## MESSAGE FROM THE DIRECTOR OF DEVELOPMENT KATE MANSELL

The Foundation presently exists for two basic purposes - to support the current year's programs provided by Boys & Girls Club Services for youth and their families and to support and build an Endowment Fund to support these programs into the future.

In the past year our efforts have been primarily focused on raising funds to support current programs and to wind up the Create a Ripple camp campaign. This campaign created a magnificent camp for the present and future youth served by the Boys & Girls Club Services organization but also to preserve a wilderness area to be used for the benefit of the youth of the Capital Region. This massive endeavour is now pretty well completed with only a few pledge payments outstanding.

Thanks to the efforts of our Director of Development and staff, members from both Boards, together with our vital community supporters, we have been able to provide a net of \$95,000 to support the Services Club programs as well as further \$77,000 to help with various essential capital projects together with a small addition to our Endowment Fund. Other achievements in the past year have been our Monopoly Madness event that, once again, was a successful fund raiser, albeit somewhat less so than in past years. There was also our Annual Appeal which brought in over \$25,000. Even here, the less than exuberant economy resulted in a lesser sum than in the immediate past year. With thanks to Board members who covered expenses, however, we could assure donors that 100% of their donations went directly to provide programs for youth.

In summary we have suffered a serious loss in revenue in the past year and continue to be adversely effected by the general economic slowdown in the community. It is little comfort to know that we are not alone. What now? As the effort and enthusiasm displayed when developing the camp is wound down it is essential for us to re-focus our efforts on the future. In the coming year we must recreate the enthusiasm of the past "Create a Ripple" campaign and recruit "new blood" to help us in this regard. We must continue, with renewed enthusiasm, to focus on our programs that are not primarily supported by government funding as well as building a sufficient endowment fund to ensure that these programs will be available in the future.

As always it is the support of the individuals, businesses and organizations that support us so generously that enable the Foundation to support Boys & Girls Club Services of Greater Victoria in their service to youth of the community and their families – for this they have our heartfelt thanks! In this rapidly changing society we will need your help more than ever in the coming years.

OUR SINCERE THANKS TO ALL!

The 2010/11 fiscal year was another one of changes and challenges for Boys & Girls Clubs but also great opportunities.

The economy, while on the mend, is still in recovery mode and all sectors continue to feel the effects. We have held our own for the last two years but the impacts on business, government and on those foundations relying heavily on income from endowment investments have resulted in a trickle down effect for non-profit organizations which is only now beginning to be fully felt.

Certainly, one area that saw the fall out was in fundraising events. The Monopoly Madness event, a strong component of our resource development plan for many years, saw a drop in revenue from sponsorship, auctions and ticket sales. As we began to plan for the 2011 event, the impact became crystal clear. One major sponsor pulled out completely and another reduced their sponsorship significantly. Given these two developments, it was finally decided to pull out of the partnership and to investigate an alternative event.

With a little research and some imagination we hit upon a variation of the rubber duck race that has seen great success throughout North America for many organizations. Planning for this got underway very late in the year and the Wild About Whales Derby was to be launched in June, 2011. We hope that this will be our new signature event – one that raises our profile in the community, aligns more closely with the child and family oriented values of Boys & Girls Club, and successfully replaces the revenue from Monopoly Madness.

We are indebted to hundreds of businesses, organizations and individuals who support us in so many ways – by contributing to our Annual Appeal, by sponsoring or donating to an event, through support of a particular program, and through grants. Volunteers also make a great contribution to our organization and without them much would simply not get done. And of course, our deepest thanks to the Board volunteers who give so freely of their time. Last, and certainly not least, our staff bring to their roles a commitment to the well-being of children and youth that is unequalled – heroes every one!

**MESSAGE FROM THE TREASURER**  
**GERALD R. BUNTING, CGA**

The investment markets again aided the Foundation this year, recovering the losses realized during the previous downturn. Fundraising and donations continued to lag this year, as the economy affected donors who are struggling with their commitments.

The foundation distributed a total of \$187,877 to support programs operated by Boys & Girls Clubs (\$140,752) and to BC Paraplegic Association (\$47,125) as their portion of the net proceeds from the final Monopoly Madness (2010) that Boys & Girls Clubs participated in.

The Foundation made a payment of \$110,000 which paid off the mortgage on the Camp property. The remaining outstanding pledges for the Create a Ripple Campaign (\$37,564) will go towards improvements to the camp, including the construction of a new kitchen.

The cash balances for the Foundation total \$64,412 a decline of \$22,961 and investments total \$960,735 an increase of \$74,461. Cash balances declined due to work on capital projects around the camp.

We would like to offer our sincere thanks to the supporters who gave so generously to our Annual Appeal, the Create a Ripple Campaign, those that replied to our newsletters; those that



**STATEMENT OF FINANCIAL POSITION**  
**(BOYS & GIRLS CLUBS OF GREATER VICTORIA FOUNDATION)**

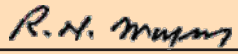
EXTRACTED FROM THE COMPLETE AUDITED FINANCIAL STATEMENTS  
 January 31, 2011, with comparative figures as at January 31, 2010

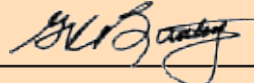
	Operating Fund	Endowment Funds	Capital Fund	Total 2011	Total 2010
<b>Assets</b>					
Current assets:					
Cash	\$ 32,605	23,729	8,078	64,412	87,343
Accounts receivable	1,243	398	19,117	20,758	22,318
Due from Endowment Funds	174,981	-	-	174,981	91,992
Due from Capital Fund	249	25	-	274	-
Due from Operating Fund	-	-	-	-	1,839
	209,078	24,152	27,195	260,425	203,492
Investments	-	680,122	280,613	960,735	886,274
Other assets	-	24,375	-	24,375	24,375
Property and equipment	-	-	2,326,874	2,326,874	2,348,615
	-	704,497	2,607,487	3,311,984	3,256,264
	\$ 209,078	728,649	2,634,682	3,572,409	3,462,756

**Liabilities and Fund Balances**

Current liabilities:					
Due to Operating Fund	\$ -	174,981	249	175,230	91,992
Due to Endowment Funds	-	-	25	25	-
Due to Capital Fund	-	-	-	-	1,839
Accounts payable	82,005	-	66,000	148,005	157,568
Mortgage payable	-	-	-	-	110,000
Deferred revenue	-	-	-	-	25,833
	82,005	174,981	66,274	323,260	387,232
Fund balances:					
Invested in property and equipment	-	-	2,260,874	2,260,874	2,172,615
Externally restricted	-	553,668	124,578	678,246	686,408
Internally restricted	-	-	182,956	182,956	184,659
Unrestricted	127,073	-	-	127,073	31,842
	127,073	553,668	2,568,408	3,249,149	3,075,524
	\$ 209,078	728,649	2,634,682	3,572,409	3,462,756

Approved by the Directors:

  
 \_\_\_\_\_ Director

  
 \_\_\_\_\_ Director

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.

**STATEMENT OF OPERATIONS & CHANGES IN FUND BALANCES****(BOYS & GIRLS CLUBS OF GREATER VICTORIA FOUNDATION)**

EXTRACTED FROM THE COMPLETE AUDITED FINANCIAL STATEMENTS

YEAR ENDED January 31, 2011, with comparative figures for the year ended January 31, 2010

	Operating Fund	Endowment Funds	Capital Fund	Total 2011	Total 2010
Revenue:					
Donations	\$ 209,041	1,077	111,979	322,097	333,283
Fundraising events	32,204	-	-	32,204	82,605
Use of facilities	40,000	-	-	40,000	40,000
Investment income	83,162	-	1,723	84,885	129,517
Gaming income	-	-	-	-	53,589
	<u>364,407</u>	<u>1,077</u>	<u>113,702</u>	<u>479,186</u>	<u>638,994</u>
Expense:					
Donations	187,877	-	-	187,877	237,247
Fundraising costs	65,201	-	967	66,168	94,501
Stationery, advertising and postage	7,422	-	343	7,765	11,286
Accounting, audit and legal fees	5,455	-	-	5,455	5,350
Interest	-	-	2,099	2,099	3,847
Office and bank charges	3,221	-	984	4,205	9,628
Amortization of property and equipment	-	-	31,992	31,992	27,652
	<u>269,176</u>	<u>-</u>	<u>36,385</u>	<u>305,561</u>	<u>389,511</u>
Excess of revenue over expense	95,231	1,077	77,317	173,625	249,483
Fund balances, beginning of year	31,842	552,591	2,491,091	3,075,524	2,826,041
Fund balances, end of year	\$ 127,073	553,668	2,568,408	3,249,149	3,075,524

These statements have not been prepared for general purposes. Some members may require further information. Complete audited financial statements are available upon request in print or downloadable format.





## Clayton Webb – alumni extraordinaire

“As a kid going up in Brentwood Bay my first interaction with the Boys and Girls Club was at age 6 when my mom took me to the Central Saanich club kicking, screaming and crying. With recently divorced parents I was resistant to change but when my mom picked me up at the end of program I was already thinking about when I'd get to come back next. I soon registered for the after school care program and new friends and mentors were soon made. I spent as much time as I could at the club, after school care, evening programs and in the summer it was off to camp to enjoy the wonders of the Metchosin Camp property.

With consistently attending after school care, evening programs and summer camp from the age of six there was no surprise that I would later make the jump into the youth leadership program, which led me to countless volunteer hours on a wide range of programs and events. This would soon lead me to my first paying job, cleaning the club and mowing its lawn on the weekend. This work would quickly be replaced by staffing evening and after school programs where strong staff mentors and role models were able to help me develop my leadership potential and youth work skills. Soon a Boys and Girls Club Future Shop Future Leaders scholarship would help me further develop these skills as I attended the University of Victoria, working towards my recently completed Bachelor of Arts in Recreation and Health Education.

The strong foundation of skills that the Boys and Girls Club gave me has allowed me to continue to give back the types of experiences and mentorship that helped me so much growing up. Last year I was fortunate enough to be recognized by the United Way by being awarded 'Youth Worker of the Year' in the Youth Now Awards. I have now held positions in a

variety of youth programs including wilderness camps, skateboard and surfing programs, municipal youth programming and youth leadership to name a few. I now am fortunate enough to be employed by an agency that often partners with Boys and Girls Club where I am lucky enough to be able to provide adventure therapy to youth and other community members who are facing significant life challenges. I am also lucky enough to be able to occasionally return to my old stomping grounds of the Metchosin Camp where I remain employed as an auxiliary staff on the Adventure Based Learning program. I don't know where I'd be if the Boys and Girls Club hadn't impacted my life so heavily, but I do know I certainly wouldn't be where I am today without it.”

